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February 8, 2024

Consolidated Business Results for the Third Quarter Ended December 31, 2023 (Japan GAAP)

Company: FUJITEC CO., LTD. Listed on TSE

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Expected date of filing of quarterly report: February 13, 2024 Expected starting date of dividend payment: —

Supplementary materials for the quarterly business results: Yes

Presentation of the quarterly business results: No

(Amounts less than one million yen are rounded down)

1. Consolidated business results for the third quarter ended December 31, 2023 (April 1, 2023 to December 31, 2023)

(1) Operating results (cumulative)

(% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
Nine months ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
December 31, 2023	166,902	10.7	10,843	50.6	14,443	54.1	15,681	208.4
December 31, 2022	150,755	10.0	7,201	(40.2)	9,371	(31.2)	5,084	(48.3)

(Note) Comprehensive income — December 31, 2023: 27,570 million yen [28.2%], December 31, 2022: 21,506 million yen [19.8%]

	Net income per share	Diluted net income per share	
Nine months ended	Yen	Yen	
December 31, 2023	201.02	200.91	
December 31, 2022	64.04	64.01	

(2) Financial position

	Total assets	Net assets	Shareholders' equity ratio	
	Millions of yen	Millions of yen	%	
December 31, 2023	254,791	165,374	58.0	
March 31, 2023	230,098	144,117	55.6	

(Reference) Shareholders' equity — December 31, 2023: 147,768 million yen, March 31, 2023: 127,897 million yen

(Note) In the third quarter of the current consolidated fiscal year, the Company finalized the provisional accounting treatment for a business combination. The relevant figures for the previous consolidated fiscal year reflect the details of the finalization of the provisional accounting treatment.

2. Cash dividends

	Cash dividends per share						
	End of 1st quarter	End of 2nd quarter	End of 3rd quarter	Fiscal year-end	Total		
	Yen	Yen	Yen	Yen	Yen		
For the year ended March 31, 2023	_	35.00	_	40.00	75.00		
For the year ending March 31, 2024	_	35.00	_				
March 31, 2024 (forecast)				40.00	75.00		

(Note) Revision to the dividend forecasts from the latest announcement: No

Cash dividends for March 31, 2023: Regular dividend: 35.00 yen Commemorative dividend: 5.00 yen

3. Forecasts of consolidated business performance for the fiscal year ending March 31, 2024 (April 1, 2023 – March 31, 2024)

(% change from the previous corresponding period)

		(70 change from the previous corresponding period							
	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
For the year ending March 31, 2024	230,000	10.8	14,500	24.8	18,500	38.8	17,900	112.3	229.40

(Note) Revision to the business performance forecasts from the latest announcement: Yes

4. Other

- (1) Changes in significant subsidiaries during the period (changes in specified subsidiaries due to changes in the scope of consolidation): No
- (2) Application of specific accounting procedures for quarterly financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and retrospective restatements
 - 1) Changes in accounting policies due to revision of accounting standards: No
 - 2) Changes other than 1), above: No
 - 3) Changes in accounting estimates: No
 - 4) Retrospective restatements: No

(4) Number of shares outstanding (common stock)

Number of shares outstanding at the end of period (including treasury stock):	Nine months ended December 31, 2023: 78,900,000 shares	Year ended March 31, 2023: 78,900,000 shares
2) Treasury stock at the end of period:	Nine months ended December 31, 2023: 869,334 shares	Year ended March 31, 2023: 927,798 shares
3) Weighted average number of shares outstanding during the period:	Nine months ended December 31, 2023: 78,010,346 shares	Nine months ended December 31, 2022: 79,396,238 shares

(Note) Treasury stock as of the end of fiscal year ended March 31, 2023 includes 51,400 shares of Fujitec Co., Ltd. stock held by the Trust-Type Employee Shareholding Incentive Plan (E-Ship).

* Explanation regarding appropriate use of business forecasts and other special instructions

The forecasts regarding future performance in this report are based on the information currently available to the Company and certain assumptions that the Company deems to be reasonable at the time this report was prepared. These forecasts are not a guarantee of performance. Actual results may differ significantly from forecasts due to a variety of factors.

For more on business forecasts, see *Explanation of Consolidated Earnings Forecasts and Other Forecasts* on P.6 of *Consolidated Business Results for the Third Quarter (Accompanying Materials)*.

^{*} This summary is not subject to audit procedures by certified public accountants or audit firms

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1. Qualitative Information on Quarterly Financial Performance

(1) Explanation of Operating Results

During the nine months ended December 31, 2023, the global economy remained uncertain due to ongoing tight monetary policies and the sluggish Chinese economy, despite signs that inflation in the U.S. and Europe is slowing down. The U.S. saw slumps in manufacturing, the housing market, and capital investment. However, the economy remained firm due to steady non-manufacturing and consumer spending. In China, the economic slowdown continued due to the real estate recession as well as sluggish imports, exports, and consumer spending. In Japan, business confidence in the manufacturing sector improved due to progress in passing on the higher prices of raw materials and energy. At the same time, confidence in the non-manufacturing sector remained strong due to inbound demand and other factors, resulting in a gradual economic recovery.

In response to these circumstances, the Fujitec Group implemented specific measures reflecting the basic strategies of our Vision24 three-year medium-term management plan (launched in fiscal 2022).

Under our sales strategy, we endeavored to improve profitability in our domestic market by expanding the sales of standard models and new modernization products, extending our product lineup through a control panel replacement package compatible with large elevators. We delivered a total of 110 elevators and escalators to Azabudai Hills, which opened in November. This project represents the largest number of elevators and escalators we have ever delivered in a project in Japan. In the global market, we engaged in regional sales strategies tailored to the characteristics of each region, including growth markets. Fujitec India received orders for 538 elevators in large-scale housing projects. Fujitec Hong Kong received a cumulative total of 10,000 new orders for elevators and escalators. Under product and technology strategies, we are developing and marketing strategic models that match the maturity level in each market and connecting elevators and robots, while improving customer convenience through web services for building managers, etc. Under our production and operations strategy, we began the construction of an elevator parts analysis and evaluation center to strengthen quality control and improve reliability. We also reduced production costs through global procurement and made cost innovations related to installation work in the field. Overseas, Fujitec India endeavored to increase production capacity, including the full-scale operation of a second elevator plant. Under our corporate strategy, we pursued aggressive M&A activities in Japan and overseas in this growth phase of our company, including the acquisition of Stampede Elevator in Canada. In terms of capital policy, we improved capital efficiency by streamlining working capital. From an ESG perspective, we pursue sustainability activities to help achieve a sustainable society. In December, we published our first Integrated Report (in Japanese and English), and are expanding the non-financial information we publish. We also pursued decarbonization and labor savings through the use of articulated trucks, and we formulated occupational health and safety guidelines and a health declaration to balance occupational health and safety with corporate value enhancement. Since last fiscal year's extraordinary general meeting of shareholders, the company has made various efforts in terms of governance. We reorganized the Nomination and Compensation Advisory Committee, received reports on the investigation results by the third-party committee into the obstruction of director candidates in connection with shareholder proposals at the extraordinary general meeting of shareholders, and conducted a reinvestigation after the conclusion of the investigation conducted by the third-party committee into the related-party transactions. In response to these measures, we disclosed our efforts in December, including specific measures to establish the highest standard of corporate governance expected of publicly traded companies. We will steadily work on these measures going forward.

In light of changes in the business environment, our board of directors resolved on January 16, 2024, to formulate a new five-year medium-term management plan incorporating fundamental corporate reforms to draw out the latent value within the Company. The vision of this new medium-term management plan is *to evolve into an excellent company as Fujitec reborn, in the spirit of Continuity and Change.* We plan to announce the details of this plan in May 2024.

As a result, the Fujitec Group recorded business performance for the nine months ended December 31, 2023, as described below.

(Amounts less than one million yen are rounded down)

	FY2022 Q3 (April 1 – December 31, 2022)	FY2023 Q3 (April 1 – December 31, 2023)	Change (%)	Real change, after excluding the impact of foreign exchange (%)
Orders				
Japan	62,675	76,648	22.3	_
East Asia	44,292	49,605	12.0	7.7
South Asia	20,534	27,398	33.4	23.9
The Americas and Europe	31,828	36,581	14.9	19.8
Subtotal	159,330	190,234	19.4	_
Adjustments	(10,206)	(11,748)	_	_
Total	149,123	178,486	19.7	_
Order backlog				
Japan	80,024	93,952	17.4	_
East Asia	97,494	84,482	(13.3)	(16.6)
South Asia	26,643	32,705	22.8	14.0
The Americas and Europe	44,472	56,054	26.0	27.3
Subtotal	248,634	267,195	7.5	_
Adjustments	(4,715)	(5,376)	_	_
Total	243,918	261,819	7.3	_

Domestic orders increased significantly year on year due to a rebound from the order cutbacks caused by the stagnation of parts imports stemming from the year-ago Shanghai lockdowns. The New Installation Business saw significant growth year on year due to a positive rebound and progressing price pass-throughs that reflect price hikes in materials and logistics costs. The Aftermarket Business saw performance gains year on year due to modernization projects having effects similar to new construction. Repair work and maintenance to service and maintain elevators and escalators experienced ongoing strong performance.

Overseas orders in the New Installation Business in East Asia declined due to the real estate recession in China, while New Installation Business increased in Hong Kong. In South Asia, new installations rose in Singapore and India, while modernization projects increased in Singapore. In the Americas and Europe, the New Installation Business declined in the U.S. and increased in Argentina. The Aftermarket Business increased in all areas

(Amounts less than one million yen are rounded down)

		FY2022 Q3 (April 1 - December 31, 2022)	FY2023 Q3 (April 1 - December 31, 2023)	Change (%)	Real change, after excluding the impact of foreign exchange (%)
Net sa	iles	150,755	166,902	10.7	_
	Japan	53,579	61,266	14.3	_
	Overseas	97,176	105,635	8.7	4.1
Opera	ting income	7,201	10,843	50.6	_
Ordin	ary income	9,371	14,443	54.1	_
Profit attributable to owners of parent		5,084	15,681	208.4	_
Net in	come per share	64.04 yen	201.02 yen	_	_

Both sales and profits increased year on year for the nine months ended December 31, 2023, mainly due to the rebound from the slump in economic activity caused by the Shanghai lockdowns in the first half of last year. Ordinary income increased due to increased interest income resulting from higher interest rates. Profit before income taxes rose due to gains on sales of property, plant and equipment of consolidated subsidiaries.

As a result, profit attributable to owners of parent rose year on year.

The following information highlights performance by segment:

(Amounts less than one million yen are rounded down)

		Net	sales		Operating income (loss)				
	FY2022 Q3	FY2023 Q3	Change (%)	Real change, after excluding the impact of foreign exchange (%)	FY2022 Q3	FY2023 Q3	Change	Real change, after excluding the impact of foreign exchange	
Japan	55,489	63,357	14.2	_	(31)	4,041	4,072	_	
East Asia	60,823	59,670	(1.9)	(5.2)	3,398	1,596	(1,802)	(1,979)	
South Asia	17,133	22,724	32.6	22.2	2,848	4,397	1,548	1,107	
The Americas and Europe	26,884	32,115	19.5	16.1	1,120	960	(160)	(232)	
Subtotal	160,331	177,867	10.9	_	7,337	10,995	3,658	_	
Adjustments	(9,575)	(10,965)	_	_	(135)	(152)	(16)	_	
Total	150,755	166,902	10.7	_	7,201	10,843	3,642	_	

Japan

Both sales and profits increased year on year. Sales increased for New Installation Business and modernization projects in the Aftermarket Business due to the rebound of decreased sales that resulted from construction work delays associated with the Shanghai lockdowns in the year-ago quarter, as well as price revisions. Maintenance continued to be firm. Operating income increased due to improved profitability resulting from the increase in sales.

East Asia

Both sales and profits declined year on year. While the Aftermarket Business increased in all regions, sales decreased due to significant declines in the New Installation Business, which mainly resulted from a decline in the number of projects on hand as a result of a drop in orders received during the real estate recession in China. Operating income decreased due to factors including lower New Installation Business sales in China and an increase in provision for loss on construction contracts in Hong Kong, Taiwan, and Korea.

South Asia

Both sales and profits increased year on year. New Installation Business sales increased due to an increase in orders received in India. Aftermarket Business sales rose mainly due to an increase in repair work in Singapore. Operating income increased due to New Installation Business returning to profit in India, and increased sales in the Aftermarket Business.

The Americas and Europe

Sales increased and profits decreased year on year. Sales increased, even as New Installation Business sales were lower in the U.S. due to a negative rebound from large projects in the previous year, with Aftermarket Business performance higher in the U.S. and elsewhere due to an increase in modernization projects. Operating income improved due to an increase in maintenance volume and higher maintenance unit prices in the U.S. Aftermarket Business. Despite this improvement, operating income decreased due to the overall impact of lower profitability in New Installation Business in Canada, resulting from rising material and labor costs.

(2) Explanation of Financial Position

Total assets as of the end of the cumulative consolidated third quarter amounted to 254,791 million yen, an increase of 24,693 million yen compared with the end of the prior consolidated fiscal year. This result was mainly due to increases in cash and deposits and notes and accounts receivable - trade, and contract assets.

Total liabilities amounted to 89,417 million yen, an increase of 3,437 million yen compared with the end of the prior consolidated fiscal year. This result was mainly due to increases in notes and accounts payable – trade and provision for losses on construction contracts.

Net assets amounted to 165,374 million yen, an increase of 21,256 million yen compared with the end of the prior consolidated fiscal year. This result was mainly due to profit attributable to owners of parent of 15,681 million yen, an increase of 8,562 million yen in foreign currency translation adjustments, an increase of 1,385 million yen in non-controlling interests, and an increase of 1,232 million yen in valuation difference on available-for-sale securities. These increases were offset in part by dividend payments of 5,852 million yen. Our shareholders' equity ratio as of December 31, 2023, was 58.0%, up 2.4 points compared to the end of the prior consolidated fiscal year. Net assets per share amounted to 1,893.72 yen, up 253.43 yen compared with the end of the prior consolidated fiscal year.

The Company used provisional accounting in the previous consolidated fiscal year for the business combination with Express Lifts Limited (now Fujitec Express Limited), which was conducted on September 20, 2022. The amounts related to said combination were finalized in the third quarter of the current consolidated fiscal year. Therefore, figures for the previous consolidated fiscal year reflect this revised allocation of acquisition costs.

(3) Explanation of Consolidated Earnings Forecasts and Other Forecasts

We have made revisions to the consolidated earnings forecasts for fiscal 2023 (April 1, 2023 - March 31, 2024) as announced on August 7, 2023.

For more details, see Notice Concerning Revisions to Earnings Forecasts, published today, February 8, 2024.

Revisions to Consolidated Earnings Forecasts for the Fiscal Year Ending March 31, 2024 (April 1, 2023 - March 31, 2024)

(Amounts less than one million yen are rounded down)

	Previous forecast (A)	Revised forecast (B)	Change (%)
Net sales	226,000	230,000	1.8
Operating income	13,800	14,500	5.1
Ordinary income	15,500	18,500	19.4
Profit attributable to owners of parent	15,600	17,900	14.7
Net income per share	200.02yen	229.40yen	

(Amounts less than one million yen are rounded down)

		Net sales		Operating income			
	Previous forecast (A)	Revised forecast (B)	Change (%)	Previous forecast (A)	Revised forecast (B)	Change (B-A)	
Japan	85,000	88,000	3.5	3,400	6,300	2,900	
East Asia	86,000	79,000	(8.1)	4,500	1,700	(2,800)	
South Asia	27,000	31,000	14.8	3,900	5,000	1,100	
The Americas and Europe	41,000	47,000	14.6	2,100	1,700	(400)	
Subtotal	239,000	245,000	2.5	13,900	14,700	800	
Adjustments	(13,000)	(15,000)	_	(100)	(200)	(100)	
Total	226,000	230,000	1.8	13,800	14,500	700	

Reasons for revisions

Although new installations decreased in East Asia due to the Chinese real estate recession, net sales increased with an increase in modernization projects in Japan, new installations in India in South Asia, and new installations and modernization projects in the U.S. in the Americas and Europe. We project that the general weakness of the yen will lead to an increase in amounts translated into Japanese yen. We expect these amounts to be 230.0 billion yen, up 4.0 billion yen compared with our previous forecast.

In terms of profits, we expect operating income to decrease in East Asia due to lower sales of new installations in China and the impact of an increased provision for loss on construction contracts in Taiwan and Korea. At the same time, we expect operating income to increase in Japan due to improved profitability, including sales price revisions, and in South Asia due to improved profitability in new installations in India. We forecast an increase in ordinary income and profit attributable to owners of parent due to higher operating income and higher interest income stemming from rising interest rates. As a result, we revised our operating income forecast to 14.5 billion yen, ordinary income to 18.5 billion yen, and profit attributable to owners of the parent to 17.9 billion yen.

(Note) The earnings forecasts above are based on information currently available to the Company and certain assumptions that the Company deems to be reasonable at the time this report was prepared. These forecasts are not a guarantee of performance. Actual results may differ significantly from forecasts due to a variety of factors.

2. Quarterly Consolidated Financial Statements and Notes

(1) Quarterly Consolidated Balance Sheets

		(Millions of yen)
	As of March 31, 2023	As of December 31, 2023
Assets		
Current assets		
Cash and deposits	58,297	79,766
Notes and accounts receivable-trade, and contract assets	75,545	83,559
Merchandise and finished goods	4,968	5,156
Work in process	3,303	3,524
Raw materials and supplies	12,382	14,633
Other	7,771	6,769
Allowance for doubtful accounts	(3,135)	(3,754)
Total current assets	159,132	189,656
Fixed assets		
Property, plant and equipment		
Buildings and structures, net	20,068	20,192
Machinery and equipment, net	5,644	5,622
Tools, furniture and fixtures, net	2,739	2,762
Land	7,200	7,244
Leased assets, net	2,010	2,159
Construction in progress	843	1,342
Total property, plant and equipment	38,506	39,324
Intangible assets		
Goodwill	1,503	1,743
Other	3,903	3,940
Total intangible assets	5,406	5,684
Investments and other assets		
Investments securities	10,059	11,711
Long-term loans receivable	1,262	1,345
Other	16,511	7,808
Allowance for doubtful accounts	(780)	(739)
Total investments and other assets	27,052	20,126
Total fixed assets	70,965	65,135
Total assets	230,098	254,791

		(Willions of year)	
	As of March 31, 2023	As of December 31, 2023	
Liabilities			
Current liabilities			
Notes and accounts payable-trade	18,548	19,663	
Electronically recorded obligations-operating	3,904	4,238	
Short-term debt	9,789	5,487	
Current portion of long-term debt	6	_	
Accrued income taxes	1,430	2,657	
Provision for bonuses	2,628	2,263	
Provision for losses on construction contracts	8,568	10,186	
Other provision	2,248	2,180	
Advances from customers	21,010	21,605	
Other	11,752	14,928	
Total current liabilities	79,888	83,212	
Non-current liabilities			
Long-term debt	13	_	
Net defined benefit liability	4,232	4,257	
Other	1,845	1,947	
Total non-current liabilities	6,092	6,204	
Total liabilities	85,980	89,417	
Net assets			
Shareholders' equity			
Paid-in capital	12,533	12,533	
Additional paid-in capital	14,475	14,488	
Retained earnings	99,545	109,375	
Treasury stock	(2,287)	(2,154)	
Total Shareholders' equity	124,268	134,242	
Accumulated other comprehensive income	·	,	
Valuation difference on available-for-sale securities	2,426	3,658	
Deferred gains or losses on hedges	(127)	(122)	
Foreign currency translation adjustments	2,098	10,661	
Remeasurements of defined benefit plans	(768)	(672)	
Total accumulated other comprehensive income	3,629	13,525	
Stock acquisition rights	35	35	
Non-controlling interests	16,185	17,570	
Total net assets	144,117	165,374	
Total liabilities and net assets	230,098	254,791	

(2) Quarterly Consolidated Statements of Income and Consolidated Statements of Comprehensive Income Quarterly Consolidated Statements of Income

For the nine months ended December 31, 2022 and December 31, 2023

		(Millions of yen)		
	FY2022 Q3 FY2023 Q3 (April 1 - December 31, 2022) (April 1 - December 31, 2023)			
Net sales	150,755	166,902		
Cost of sales	121,043	131,738		
Gross profit	29,712	35,163		
Selling, general and administrative expenses	22,511	24,319		
Operating income	7,201	10,843		
Other income				
Interest income	728	1,731		
Dividend income	218	242		
Foreign exchange gains	1,100	899		
Other	421	1,044		
Total other income	2,470	3,917		
Other expenses				
Interest expenses	122	265		
Provision of allowance for doubtful accounts	65	_		
Other	112	52		
Total other expenses	299	317		
Ordinary income	9,371	14,443		
Special gain				
Gain on sales of property, plant and equipment	15	5,236		
Gain on sales of investment securities	10	185		
Subsidy income	259	_		
Total special gain	285	5,421		
Special loss				
Loss on sales and retirement of property, plant and equipment	19	19		
Impairment loss	1,107	475		
Loss on sales of investment securities	0	_		
Loss on valuation of investment securities	0	_		
Loss on valuation of shares of subsidiaries and associates	1	_		
Total special loss	1,129	494		
Profit before income taxes	8,527	19,371		
Income taxes expense	1,706	2,735		
Deferred taxes expense	975	367		
Total income taxes	2,681	3,102		
Profit	5,845	16,268		
Profit attributable to non-controlling interests	761	587		
Profit attributable to owners of parent	5,084	15,681		

Quarterly Consolidated Statements of Comprehensive Income For the nine months ended December 31, 2022 and December 31, 2023

		(Millions of yen)
	FY2022 Q3 (April 1 - December 31, 2022)	FY2023 Q3 (April 1 - December 31, 2023)
Profit	5,845	16,268
Other comprehensive income		
Valuation difference on available-for-sale securities	(208)	1,232
Deferred gains or losses on hedges	(34)	6
Foreign currency translation adjustments	15,568	9,965
Remeasurements of defined benefit plans	335	98
Total other comprehensive income	15,661	11,302
Comprehensive income	21,506	27,570
Comprehensive income attributable to:		
Owners of parent	18,903	25,579
Non-controlling interests	2,603	1,991

(3) Notes to the Quarterly Consolidated Financial Statements

(Notes Regarding Assumptions of Going Concern)

Not applicable.

(Notes on Significant Changes in Shareholders' Equity)

Not applicable.

(Segment and Other Information)

- I Nine months ended December 31, 2022
 - 1. Information on operating revenue and profit (loss) of each reportable segment

(Millions of yen)

	Reportable Segments				A 1'	Amount to quarterly	
	Japan	East Asia	South Asia	The Americas and Europe	Total	Adjustments (Note 1)	consolidated statements of income (Note 2)
Net sales							
Sales to external customers	53,604	53,164	17,130	26,856	150,755	_	150,755
Intersegment sales/transfers	1,885	7,659	3	27	9,575	(9,575)	_
Total	55,489	60,823	17,133	26,884	160,331	(9,575)	150,755
Segment income (loss)	(31)	3,398	2,848	1,120	7,337	(135)	7,201

- (Notes) 1. Segment income (loss) adjustments of (135) million yen include eliminations of intersegment transactions of 6 million yen and inventory adjustments of (142) million yen.
 - 2. Segment income (loss) has been adjusted to operating income on the quarterly consolidated statements of income.
- 2. Information related to impairment of fixed assets, goodwill, etc. by reportable segment

(Significant impairment loss on fixed assets)

In the Americas and Europe segment, we recorded an impairment loss of 1,035 million yen on goodwill related to Amalgamated Lifts Limited.

(Significant changes in goodwill)

In the Americas and Europe segment, we recorded an impairment loss on goodwill, resulting in a significant change in the balance of goodwill. As a result, goodwill decreased 1,046 million yen.

During the third quarter of the current consolidated fiscal year, the Company acquired all outstanding shares of Express Lifts Limited through wholly owned subsidiary FUJITEC INDIA PRIVATE LTD., adding the aforementioned company as a consolidated entity. As a result of this transaction, goodwill in the South Asia segment increased 1,554 million yen. The balance of goodwill is based on a provisional calculation since we have not completed allocations of acquisition cost as of the end of the third quarter of the current consolidated fiscal year.

- II Nine months ended December 31, 2023
 - 1. Information on operating revenue and profit (loss) of each reportable segment

(Millions of yen)

	Reportable Segments					Amount to quarterly	
	Japan	East Asia	South Asia	The Americas and Europe	Total	Adjustments (Note 1)	consolidated statements of income (Note 2)
Net sales							
Sales to external customers	61,296	50,796	22,724	32,084	166,902	_	166,902
Intersegment sales/transfers	2,060	8,873	0	30	10,965	(10,965)	_
Total	63,357	59,670	22,724	32,115	177,867	(10,965)	166,902
Segment income	4,041	1,596	4,397	960	10,995	(152)	10,843

- (Notes) 1. Segment income adjustments of (152) million yen include eliminations of intersegment transactions of 0 million yen and inventory adjustments of (152) million yen.
 - 2. Segment income has been adjusted to operating income on the quarterly consolidated statements of income.
- 2. Information related to impairment of fixed assets, goodwill, etc. by reportable segment There were no significant events or changes.

(Business Combinations)

Finalization of provisional accounting treatment for business combinations

The Company used provisional accounting in the previous consolidated fiscal year for the business combination with Express Lifts Limited (now Fujitec Express Limited), which was conducted on September 20, 2022. The amounts related to said combination were finalized in the third quarter of the current consolidated fiscal year.

With the finalization of this provisional accounting treatment, the comparative information included in the quarterly consolidated financial statements for the cumulative consolidated third quarter reflects a significant revision to the initial allocation of acquisition costs. As a result of allocating 150 million yen to intangible assets and 39 million yen to deferred tax liabilities, the amount of goodwill provisionally calculated decreased 111 million yen, from 1,496 million yen to 1,385 million yen. Other intangible assets and foreign currency translation adjustments increased by 146 million yen and 0 million yen for the end of the previous consolidated fiscal year, respectively, while goodwill, investments and other assets, retained earnings, and non-controlling interests decreased 108 million yen, 38 million yen, 0 million yen, and 0 million yen, respectively.

Allocated intangible assets other than goodwill are amortized over 10 years.