

**October 25, 2010**

To all parties concerned:

Company Name	Fujitec Co., Ltd.
(Code No. 6406)	
Representative	Takakazu Uchiyama President & Chief Executive Officer
Inquiry	Yoshio Kitagawa Director, Senior Executive Operating Officer, General Manager, Finance HQ (TEL0749-30-7111)

**Notice of Revisions to Business Forecasts and Special Losses**

Please be notified that Fujitec Co., Ltd. has decided to record an estimated uncollectible amount of accounts receivable in its U.S. subsidiary as a special loss in the consolidated accounts and write down the investments in its subsidiary on a non-consolidated basis. In accordance with this decision, Fujitec has made the following revisions to the business forecasts that were announced on May 12, 2010.

**1. Revisions to consolidated business forecasts for the year ending March 31, 2011**

(1) Revisions to consolidated business forecasts for the second quarter ended September 30, 2010  
(April 1, 2010 to September 30, 2010) (Yen in millions)

	Net sales	Operating income	Ordinary income	Net income	Net income per share
Previous forecast (A)	49,000	1,800	1,900	1,700	18.17 yen
Revised forecast (B)	49,500	2,200	2,300	1,100	11.75 yen
Increase/decrease (B-A)	500	400	400	(600)	
Percentage change (%)	1.0	22.2	21.1	(35.3)	
(Ref.) Previous second quarter results (second quarter ended September 30, 2009)	49,068	634	1,010	76	0.82 yen

(2) Revisions to consolidated business forecasts for the year ending March 31, 2011  
(April 1, 2010 to March 31, 2011) (Yen in millions)

	Net sales	Operating income	Ordinary income	Net income	Net income per share
Previous forecast (A)	107,000	5,300	5,400	3,700	39.54 yen
Revised forecast (B)	103,000	5,300	5,300	2,700	28.85 yen
Increase/decrease (B-A)	(4,000)	0	(100)	(1,000)	
Percentage change (%)	(3.7)	0.0	(1.9)	(27.0)	
(Ref.) Previous year results (year ended March 31, 2010)	106,137	5,288	6,053	4,061	43.40 yen

**(3) Reasons for revisions**

Consolidated net sales for the second quarter ended September 30, 2010 are expected to be in line with the previous forecast. With regard to profit and loss, Fujitec now expects 2.2 billion yen in operating income and 2.3 billion yen in ordinary income from the increase in income on a non-consolidated basis. Net income is forecast to be 1.1 billion yen as a result of the special loss resulting from bad debt expense of 906 million yen in its U.S. subsidiary.

Regarding the consolidated business results for the year ending March 31, 2011, net sales are now expected to be 103 billion yen due to the strengthening of the yen and the decrease in net sales in North America. With regard to profit and loss, Fujitec continues to see a 5.3 billion yen operating income due to the increase on a non-consolidated basis, although profit margins in North America have been declining, and a 5.3 billion yen ordinary income, a 100 million yen decrease from the previous forecast mainly due to foreign currency exchange losses. Net income is anticipated to be 2.7 billion yen from the effects of the factors identified above.

## 2. Revisions to non-consolidated business forecasts for the year ending March 31, 2011

(1) Revisions to non-consolidated business forecasts for the second quarter ended September 30, 2010  
(April 1, 2010 to September 30, 2010) (Yen in millions)

	Net sales	Operating income	Ordinary income	Net income	Net income per share
Previous forecast (A)	24,000	(200)	1,400	1,400	14.96 yen
Revised forecast (B)	25,300	250	1,500	(1,800)	(19.24)yen
Increase/decrease (B-A)	1,300	450	100	(3,200)	
Percentage change (%)	5.4	---	7.1	---	
(Ref.) Previous second quarter results (second quarter ended September 30, 2009)	23,233	(1,572)	195	95	1.02 yen

(2) Revisions to non-consolidated business forecasts for the year ending March 31, 2011  
(April 1, 2010 to March 31, 2011) (Yen in millions)

	Net sales	Operating income	Ordinary income	Net income	Net income per share
Previous forecast (A)	52,000	1,000	3,000	2,400	25.65 yen
Revised forecast (B)	52,000	1,500	3,100	(900)	(9.62)yen
Increase/decrease (B-A)	0	500	100	(3,300)	
Percentage change (%)	0.0	50.0	3.3	---	
(Ref.) Previous year results (year ended March 31, 2010)	51,283	130	2,612	2,725	29.12 yen

### (3) Reasons for revisions

Non-consolidated net sales for the second quarter ended September 30, 2010 are expected to be 25.3 billion yen due to an increase in new installation work and export. With regard to profit and loss, Fujitec forecasts a 250 million yen operating income (a 450 million yen increase from the previous forecast through production cost reductions and the reducing of fixed costs) and a 1.5 billion yen ordinary income, an increase of 100 million yen from the previous forecast. The increase in ordinary income is constrained by the impact of foreign currency exchange losses. Net income is expected to be a loss of 1.8 billion yen as a result of the special loss of 3,581 million yen from the write-down of investments in the U.S. subsidiary.

Regarding the non-consolidated business results for the year ending March 31, 2011, net sales are expected to be in line with the previous forecast. Operating income is anticipated to be 1.5 billion yen through improved profits for the second quarter ended September 30, 2010. Fujitec sees a 3.1 billion yen ordinary income due to foreign currency exchange losses, in spite of the greater increase in operating income. As a result, net income is forecast to be a loss of 900 million yen from the effect of the aforesaid special loss.

## 3. Special Losses

- (1) Fujitec reviewed the collectibility of accounts receivable in its U.S. subsidiary in light of the rapid downturn of the construction industry in the U.S.A. As a result of this review, Fujitec made the decision to record an estimated uncollectible 906 million yen bad debt expense as a special loss in the consolidated accounts for the second quarter ended September 30, 2010.
- (2) On a non-consolidated basis for the second quarter ended September 30, 2010, the actual net value of investments in the U.S. subsidiary has significantly declined and its recovery is not foreseeable. As a result, Fujitec now has written down its value by 3,581 million yen. However, this write-down of investments will be offset in the consolidated accounts so that it will have no impact.

(Note) The above consolidated and non-consolidated business forecasts are based on information that is currently available. Actual results may differ from these forecasts for a number of reasons.