

FUJITEC

Semiannual Report 2013

Six months ended September 30, 2013



Consolidated Financial Highlights

Fujitec Co., Ltd. and Consolidated Subsidiaries
Six-month periods ended September 30, 2013 and 2012

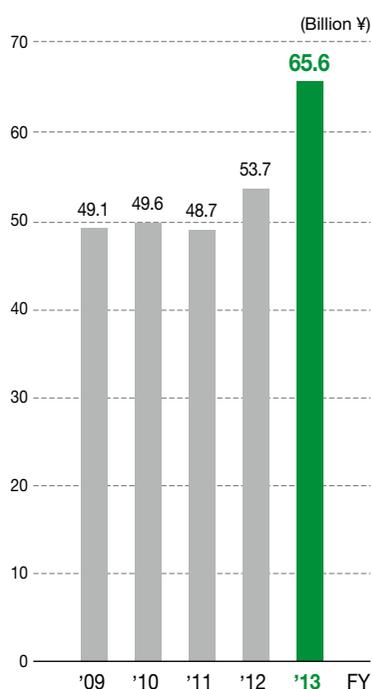
	Millions of Yen		Thousands of U.S. Dollars	Percent Change
	2013	2012	2013	2013/2012
For each period:				
Net sales	¥ 65,622	¥ 53,715	\$ 669,612	22.2%
Domestic sales	25,716	22,473	262,408	14.4%
Overseas sales	39,906	31,242	407,204	27.7%
Operating income	5,053	3,628	51,561	39.3%
Net income	2,992	1,977	30,531	51.3%
At the end of each period:				
Total assets	¥ 142,408	¥ 110,479	\$ 1,453,143	28.9%
Net assets	85,114	70,013	868,510	21.6%
Per share of common stock:				
Net income	¥ 31.99	¥ 21.14	\$ 0.33	51.3%
Interim cash dividends	9.00	6.00	0.09	—

Notes: 1. U.S. dollar amounts are translated from Japanese yen, for convenience only, at the rate of ¥98 to US\$1.

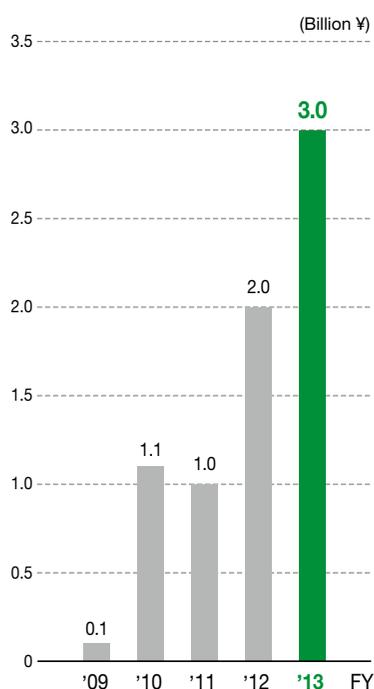
2. Net income per share amounts are computed based on the weighted average number of shares outstanding during each period.

3. The amounts of total assets and net assets in 2012 in the Consolidated Financial Highlights differ from those in the Consolidated Balance Sheets of Financial Section, because the figures in the Consolidated Financial Highlights represent amounts as they stood as of September 30, 2012, while those in the Consolidated Balance Sheets are as of March 31, 2013.

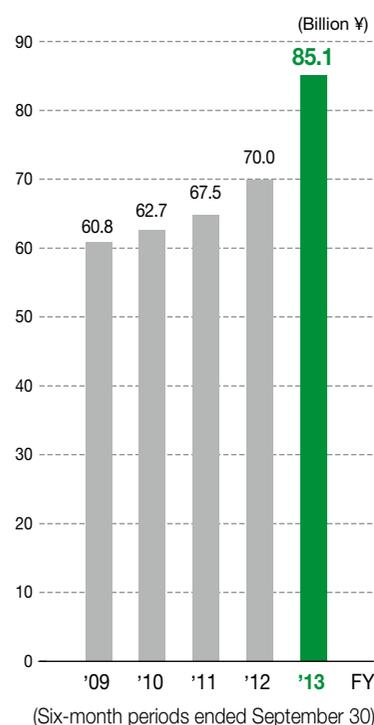
Net sales



Net income



Net assets



Fujitec will endeavor to achieve the initial-year targets of its Mid-Term Management Plan

Here is a brief report on Fujitec's consolidated business results and business environment during the first half of its 67th year (between April and September 2013).

Higher Domestic Demand for Elevators and Escalators

During the six-month period under review, the world economy showed signs of recovery thanks to the monetary easing measures implemented by the U.S. and Japanese governments. Japan enjoyed higher corporate profit, as expectations for economic recovery thanks to economic policies so-called "Abenomics" helped boost share prices and depreciate the yen against major currencies. Against this backdrop, the domestic industry for elevators and escalators enjoyed growing demand, as an increasing number of redevelopment plans were being conducted mainly in the Tokyo metropolitan area. The increase in construction demand thanks to the 2020 Olympics to be held in Tokyo is expected to push up the demand for elevators and escalators even further.

Year-on-year Growth in Both Sales and Profit

During the first half of the fiscal year ended March 31, 2013, Fujitec achieved growth in both sales and profit compared with the same period last year. Major reasons included higher net sales in Japan and East Asia and the positive effect of the more-than-expected depreciation of the yen. In Japan, business success in the after-market and higher profit from the new installation business — performed mainly in the Tokyo metropolitan area — contributed to business performance. The East Asian operations achieved increases in both net sales and profit. Particularly successful were the new installation operations in China. Despite delays in construction in some areas, Fujitec operations in South Asia achieved a year-on-year increase in profit thanks to the positive effect of the exchange rate and the successful maintenance business in Singapore. In North America and Europe, Fujitec achieved higher figures in sales thanks to the weaker yen, but faced difficulties in terms of profit.

To Our Shareholders

On the basis of business results for the first half of the fiscal year ended March 31, 2013, we have decided to provide our shareholders with an interim dividend of 9 yen per share, 3 yen higher than the corresponding prior-year figure. This fiscal year is the initial year of the Mid-Term Management Plan, "Grow Together! Yes, Fujitec Can." All members of Fujitec will work closely together in order to achieve the revised initial-year targets of 150 billion yen in net sales and 11 billion yen in operating income. Your continued support will be greatly appreciated.

November 2013



Takakazu Uchiyama

President and Chief Executive Officer

Fujitec Provides More Comfortable Vertical Transportation Systems on a Global Basis

In the first half of the 67th fiscal year, Fujitec received constant orders for large-scale and globally-prominent buildings in Japan and overseas markets. Fujitec installed the state-of-the-art elevators and escalators in the buildings that attracted global attention. Fujitec will try to raise its customer satisfaction and to develop its technology in order to provide more comfortable vertical transportation systems on a global basis.



The Wings (Hong Kong)

Japan

Demands for elevators and escalators are steadily and robustly increasing in the Tokyo metropolitan area. In Tokyo, Fujitec received an order for a total of 18 elevators and escalators in “Takushoku University’s Bunkyo Campus” and installed a total of 21 elevators and escalators in the “ARK Hills South Tower.” Also in Osaka, Fujitec installed 28 escalators for large-scale commercial facilities.



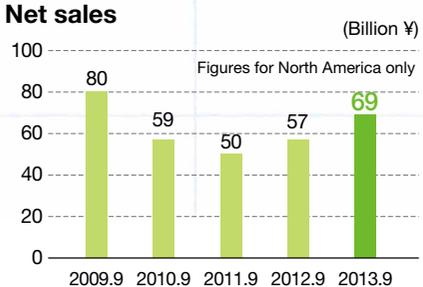
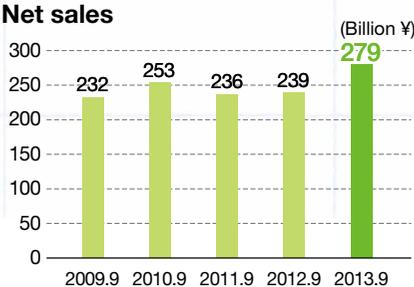
ARK Hills South Tower (Japan)

North & South America

In North America, there are steady and firm market demands in both new installations and after-market business. Fujitec installed 15 elevators in the “Nationwide Children’s Hospital” in Columbus, Ohio and will install elevators in “1717 Broadway,” which becomes a new landmark in New York. Meanwhile, in South America Fujitec constantly received orders for various purposes of buildings and had consecutive completion of construction projects.



1717 Broadway (USA)



East Asia



Zhongyu Guoji Duhui (China)

Demands in East Asia increased mainly in China, which still maintains high economic growth. In China, Fujitec received an order for a total of 131 elevators and escalators in “Zhongyu Guoji Duhui,” which is complex facilities in Chongqing City. Also in Korea, Fujitec installed a total of 29 elevators and escalators in the “Lotte Premium Outlet Gimhae.”

South Asia



The Forum Vijay Mall (India)

Demands for new installations increased throughout South Asia. In Singapore, Fujitec received an order for a total of 58 elevators and escalators for the initial phase of “Marina One” construction project. Also in India, Fujitec installed a total of 47 elevators and escalators in the “Forum Vijay Mall,” which is complex facilities in Chennai.

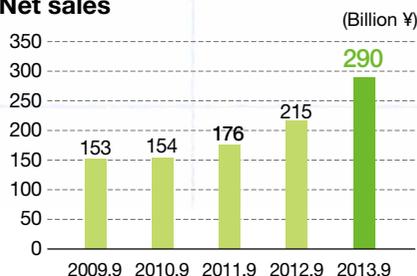
Europe & Middle East



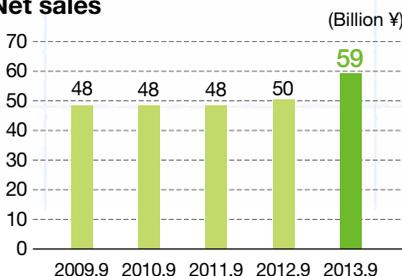
Hamad Medical Center (Qatar)

Owing to a robust economy, demands for elevators and escalators are very strong in the Middle East countries. In the capital city of Lebanon, Beirut facing the Mediterranean Sea, Fujitec received an order for six elevators for extension and partial reconstruction of the “National Library.” The project is scheduled for completion in July 2014. Also, Fujitec will start to install elevators and escalators in “Hamad Medical Center,” which is currently under construction in Qatar.

Net sales



Net sales



Financial Section

Consolidated Financial Review

Summary of Business Performance for the Six-Month Period ended September 30, 2013

With regard to the global economy during the six-month period ended September 30, 2013, the Asian economy remained on a mild recovery trend despite the continuing fear of an economic slowdown in China. North America continued on track to a recovery, and the European economy stopped falling. The Japanese economy traced a path toward a gradual recovery due to the rebound in exports, the increase in government spending, and robust consumer spending.

As for the elevator and escalator industry, demand in China expanded continuously, and other Asian regions and North America remained solid on the whole. In Japan, demand continued to expand strongly as observed by a sufficient increase in the sales of condominiums and an increase in construction starts of office buildings and commercial facilities.

Under such circumstances in the domestic market for the current consolidated cumulative second quarter, sales of our standard elevators XIOR and escalators for commercial facilities and condominiums increased sharply. In the modernization business, orders for safety enforcement packages, which offer improvements in safety and disaster prevention, increased favorably. Sales of control panel replacement packages, which replace control systems in existing elevators and escalators with the latest ones, remained active. As a result, domestic orders totaled ¥34,462 million, an increase of 27.6% compared to the previous corresponding period.

In overseas markets, new installations of elevators increased significantly in North America and East Asia, and overseas orders totaled ¥53,458 million, an increase of 47.1% compared to the previous corresponding period. As a result, orders received totaled ¥87,920 million, an increase of 38.8% compared to the previous corresponding period. The actual change in overseas orders received was an increase of 23.4% excluding the effect of foreign exchange fluctuations.

Consolidated Operating Results

For consolidated net sales for the six-month period ended September 30, 2013, domestic net sales were ¥25,716 million, an increase of 14.4% compared to the previous corresponding period, overseas net sales were ¥39,906 million, an increase of 27.7% compared to the previous corresponding period, and the overall total was ¥65,622 million, an increase of 22.2% compared to the previous corresponding period. The actual change in overseas sales excluding the effect of foreign exchange fluctuations was an increase of 7.1%.

For the order backlog in Japan, the total was ¥46,681 million, an increase of 23.2% compared to the end of the previous fiscal year, which was due to the increase in new installations and modernization projects. While overseas, the total was ¥98,280 million, an increase of 38.3% compared to the end of the previous fiscal year owing to an increase in new installations in North America and East Asia. As a result, the total order backlog was ¥144,961 million, an increase of 33.0% compared to the end of the previous fiscal year. The actual change in the total order backlog overseas, excluding the effect of foreign exchange fluctuations, was an increase of 15.9%.

For profit and loss, operating income was ¥5,053 million, an increase of 39.3% compared to the previous corresponding period, due to an increase in profit in Japan and East Asia. Due to special extra retirement payments in South Asia and a decrease in the write-down of investment securities, income before income taxes and minority interests was ¥5,465 million, an increase of 48.9% compared to the previous corresponding period, and net income was ¥2,992 million, an increase of 51.3% compared to the previous corresponding period.

Operating Results by Segment

In Japan, net sales were ¥27,958 million, an increase of 16.8% compared to the previous corresponding period, due mainly to an increase in new installations. Operating income was ¥1,563 million, an increase of ¥314 million compared to the previous corresponding period, as cost reductions in the service modernization business absorbed the increase in import material expenses due to the depreciation of yen.

In North America, net sales were ¥6,910 million, an increase of 19.3% compared to the previous corresponding period, due to an increase in new installations of elevators. For operating profit and loss, an operating loss of ¥47 million was recorded due to an increase in material expenses and installation cost, while operating income of ¥80 million was recorded in the previous corresponding period. The actual change in net sales excluding the effect of foreign exchange fluctuations was an increase of 1.3%.

In Europe, net sales were ¥206 million, an increase of 28.9% compared to the previous corresponding period. For operating profit and loss, an operating loss of ¥21 million was recorded, while an operating loss of ¥13 million yen was recorded in the previous corresponding period. The actual change in net sales, excluding the effect of foreign exchange fluctuations, was an increase of 10.0%.

In South Asia, net sales were ¥5,939 million, an increase of 16.7% compared to the previous corresponding period. Operating income was ¥913 million, an increase of ¥139 million compared to the previous corresponding period. The actual change in net sales, excluding the effect of foreign exchange fluctuations, were a decrease of 3.3% due to an extension of new installation work, and actual operating income was a decrease of 2.2%.

In East Asia, net sales were ¥29,061 million, an increase of 34.7% compared to the previous corresponding period, due to a significant increase in new installations of elevators. Operating income was ¥2,848 million, an increase of ¥1,294 million compared to the previous corresponding period, due to an improvement in profitability of exports and an increase in net sales and cost reductions. The actual change in net sales, excluding the effect of foreign exchange fluctuations, were an increase of 12.8%.

Financial Position

Total assets at the end of the second quarter ended September 30, 2013 were ¥142,408 million, an increase of ¥19,765 million compared to the end of the previous fiscal year. This was mainly due to an increase in cash and deposits, trade notes and accounts receivable and inventories.

Total liabilities were ¥57,294 million, an increase of ¥12,923 million compared to the end of the previous fiscal year. This was mainly due to an increase in trade notes and accounts payable, advances from customers, and long-term debt.

Net assets were ¥85,114 million, an increase of ¥6,842 compared to the end of the previous fiscal year. This was mainly due to an increase in retained earnings of ¥2,055 million and foreign currency translation adjustments of ¥4,674 million. Shareholders' equity ratio at the end of the second quarter ended September 30, 2013, was 54.8%, a decrease of 3.8 points compared to the end of the previous fiscal year, and net assets per share were ¥841.99, an increase of ¥73.35 compared to the end of the previous fiscal year.

The Fujitec Group's operating and capital investment needs are generally met internally or through debt financing. Debt financing for the group's operating funds is limited to short-term debt due within one year. In principle, consolidated subsidiaries will finance operating funds in their respective local currencies. As of September 30, 2013, the balance of outstanding short term debt stood at ¥1,072 million. On the other hand, the Group's long-term funding requirements for production equipment are met, in principle, through the financing of long-term debt. As of September 30, 2013, the balance of outstanding long-term debt, including long-term debt due within one year, was ¥3,022 million, including debt in U.S. dollars and Japanese yen.

The Fujitec Group is confident that cash flows from operating activities, debt and, where necessary, funding from capital markets will be sufficient to provide the operating funds required in the future to sustain the growth of the Group and provide the long term finances essential for such capital investment as production equipment.

The Company maintains a Japanese shelf registration for the offering of straight bonds to a maximum limit of ¥10 billion.

Cash Flows

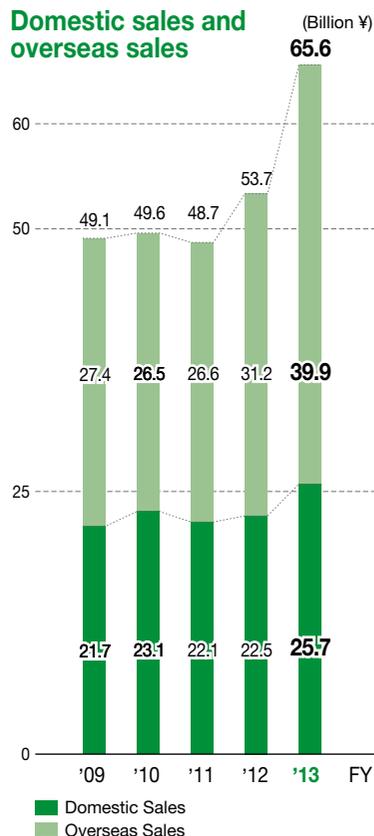
Net cash provided by operating activities was ¥5,207, a decrease of ¥455 million compared to the previous corresponding period due to an increase in trade notes and accounts receivable and an increase in inventories against income before income taxes and minority interests of ¥5,465 million and an increase in advances from customers.

Net cash used in investing activities was ¥473 million mainly due to interest and dividends income received of ¥316 million against acquisitions of property, plant, and equipment of ¥736 million, while ¥1,455 million was provided in the previous corresponding period.

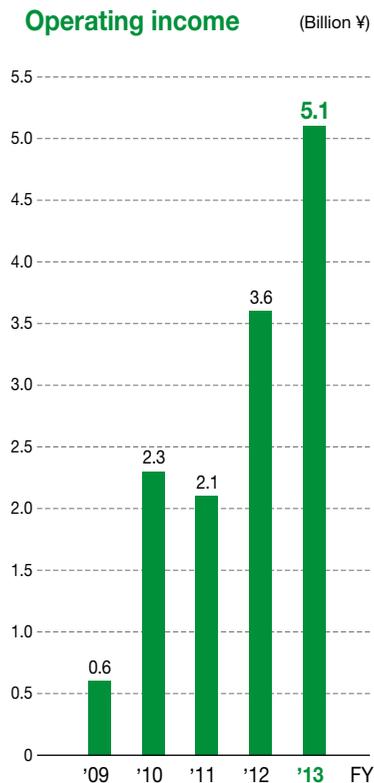
Net cash used in financing activities was ¥576 million, a decrease of ¥1,724 million compared to the previous corresponding period, mainly due to net proceeds from long-term debt of ¥1,441 million against the purchase of treasury stock of ¥1,002 million and cash dividends paid.

As a result, the balance of cash and cash equivalents at the end of the second quarter ended September 30, 2013, was ¥21,426, an increase of ¥5,907 million compared to the end of the previous fiscal year.

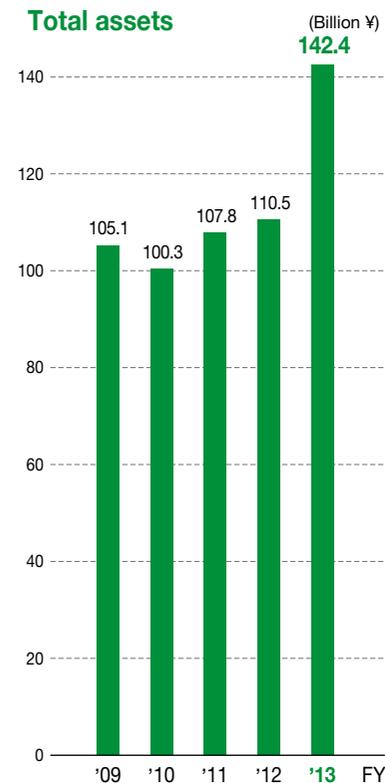
Domestic sales and overseas sales



Operating income



Total assets



Consolidated Balance Sheets

Fujitec Co., Ltd. and Consolidated Subsidiaries
September 30 and March 31, 2013

ASSETS	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	September 30 2013	March 31 2013	September 30 2013
Current assets:			
Cash and cash equivalents	¥ 21,426	¥ 15,519	\$ 218,633
Time deposits	17,782	15,927	181,449
Trade notes and accounts receivable:			
Unconsolidated subsidiaries and affiliates	364	338	3,714
Other	36,013	30,701	367,480
Allowance for doubtful accounts	(1,215)	(920)	(12,398)
	35,162	30,119	358,796
Inventories	17,974	13,887	183,408
Deferred tax assets	2,428	2,062	24,776
Other current assets	4,398	3,222	44,877
Total current assets	99,170	80,736	1,011,939
Investments and long-term loans:			
Investments in unconsolidated subsidiaries and affiliates	657	657	6,704
Investment securities	4,906	4,363	50,061
Long-term loans	1,914	1,914	19,531
	7,477	6,934	76,296
Property, plant and equipment, at cost:			
Buildings and structures	26,954	26,107	275,041
Machinery and equipment	16,015	15,002	163,418
Leased assets	26	26	265
	42,995	41,135	438,724
Accumulated depreciation	(21,662)	(20,026)	(221,040)
	21,333	21,109	217,684
Land	6,831	6,816	69,704
Construction in progress	945	834	9,643
	29,109	28,759	297,031
Other assets:			
Deferred tax assets	719	766	7,337
Goodwill	724	689	7,388
Intangible assets	2,820	2,448	28,775
Other	2,389	2,311	24,377
Total	¥ 142,408	¥ 122,643	\$ 1,453,143

The accompanying notes are an integral part of these statements.

LIABILITIES AND NET ASSETS	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	September 30 2013	March 31 2013	September 30 2013
Current liabilities:			
Short-term debt	¥ 1,072	¥ 600	\$ 10,939
Current portion of long-term debt	1,214	1,475	12,388
Lease obligations	2	4	20
Trade notes and accounts payable:			
Unconsolidated subsidiaries and affiliates	5	8	51
Other	15,719	13,395	160,398
Advances from customers	18,489	11,752	188,663
Accrued income taxes	1,890	1,345	19,286
Accrued bonuses to employees	2,059	2,333	21,010
Accrued bonuses to directors	—	66	—
Provision for losses on construction contracts	4,369	3,435	44,582
Other provisions	419	449	4,276
Other current liabilities	5,523	5,091	56,356
Total current liabilities	50,761	39,953	517,969
Long-term debt	1,808	67	18,449
Deferred tax liabilities	103	97	1,051
Provision for retirement benefits	4,407	4,037	44,969
Retirement benefits for directors	192	192	1,959
Asset retirement obligation for non-current liabilities	20	20	205
Other non-current liabilities	3	5	31
Total liabilities	57,294	44,371	584,633
Contingent liabilities (Note 3)			
Net assets:			
Shareholders' equity			
Common stock, no par value;			
Authorized: 300,000,000 shares			
Issued: 93,767,317 shares at September 30 and March 31, 2013	12,534	12,534	127,898
Additional paid-in capital	14,566	14,566	148,633
Retained earnings	63,575	61,520	648,724
Treasury stock, at cost: 1,132,591 shares at September 30, 2013 and 203,231 shares at March 31, 2013	(1,136)	(135)	(11,592)
	89,539	88,485	913,663
Accumulated other comprehensive income			
Net unrealized gains on securities	1,374	1,021	14,020
Foreign currency translation adjustments	(12,915)	(17,589)	(131,785)
	(11,541)	(16,568)	(117,765)
Minority interests	7,116	6,355	72,612
Total net assets	85,114	78,272	868,510
Total	¥ 142,408	¥ 122,643	\$ 1,453,143

Consolidated Statements of Income

Fujitec Co., Ltd. and Consolidated Subsidiaries
Six-month periods ended September 30, 2013 and 2012

	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2013	2012	2013
Net sales	¥ 65,622	¥ 53,715	\$ 669,612
Cost and expenses:			
Cost of sales	(51,434)	(41,796)	(524,837)
Selling, general and administrative expenses	(9,135)	(8,291)	(93,214)
	(60,569)	(50,087)	(618,051)
Operating income	5,053	3,628	51,561
Other income (expenses):			
Interest and dividend income	362	234	3,694
Interest expense	(45)	(32)	(459)
Foreign currency exchange gain (loss), net	151	(159)	1,540
Other, net	97	71	990
	565	114	5,765
Special items:			
Gain on sales of property, plant and equipment	1	1	10
Gain on sales of investment securities	—	1	—
Loss on sales and disposal of property, plant and equipment	(3)	(24)	(31)
Loss on sales of investment securities	(1)	—	(10)
Write-down of investment securities	(5)	(50)	(51)
Special extra retirement payments	(145)	—	(1,479)
	(153)	(72)	(1,561)
Income before income taxes and minority interests	5,465	3,670	55,765
Income taxes:			
Current	2,106	801	21,489
Deferred	(497)	369	(5,071)
	1,609	1,170	16,418
Income before minority interests	3,856	2,500	39,347
Minority interests in net income of consolidated subsidiaries	864	523	8,816
Net income	¥ 2,992	¥ 1,977	\$ 30,531
Per share:			
	Yen		U.S. Dollars (Note 1)
Net income, based on the weighted average number of shares outstanding	¥ 31.99	¥ 21.14	\$ 0.33
Cash dividends applicable to the period	9.00	6.00	0.09

The accompanying notes are an integral part of these statements.

Consolidated Statements of Comprehensive Income

Fujitec Co., Ltd. and Consolidated Subsidiaries

Six-month periods ended September 30, 2013 and 2012

	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2013	2012	2013
Income before minority interests	¥ 3,856	¥ 2,500	\$ 39,347
Other comprehensive income:			
Net unrealized gains on securities	353	(326)	3,602
Foreign currency translation adjustments	5,577	819	56,908
Other comprehensive income, net	5,930	493	60,510
Comprehensive income	¥ 9,786	¥ 2,993	\$ 99,857
Comprehensive income attributable to:			
Comprehensive Income attributable to owners of parent	¥ 8,019	¥ 2,361	\$ 81,827
Comprehensive Income attributable to non-controlling interests	1,767	632	18,030

Consolidated Statements of Cash Flows

Fujitec Co., Ltd. and Consolidated Subsidiaries
Six-month periods ended September 30, 2013 and 2012

	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	2013	2012	2013
Cash flows from operating activities:			
Income before income taxes and minority interests	¥ 5,465	¥ 3,670	\$ 55,765
Depreciation and amortization	1,050	992	10,714
Increase in allowance for doubtful accounts	140	90	1,429
Interest and dividends income	(362)	(234)	(3,694)
Benefit for bonuses to employees	(385)	(35)	(3,929)
Provision for losses on construction contracts	820	8	8,367
Increase of accrued pension and severance payments	333	346	3,398
Increase in trade notes and accounts receivable	(2,263)	(106)	(23,092)
Increase in inventories	(2,534)	(110)	(25,857)
Increase in trade notes and accounts payable	793	238	8,092
Increase in advances from customers	4,793	2,012	48,908
Gain on sales of property, plant and equipment	(1)	(1)	(10)
Loss on disposal of property, plant and equipment	3	24	31
Interest expense	45	32	459
Other, net	(1,065)	(563)	(10,867)
Sub-total	6,832	6,363	69,714
Payment of income taxes	(1,625)	(701)	(16,581)
Net cash provided by operating activities	5,207	5,662	53,133
Cash flows from investing activities:			
Increase in time deposits, net	158	1,909	1,612
Acquisitions of property, plant and equipment	(736)	(584)	(7,510)
Proceeds from sales of property, plant and equipment	1	1	10
Purchase of intangible assets	(64)	(86)	(653)
Proceeds from sales of investment securities	1	1	10
Interest and dividends income received	316	206	3,224
Other, net	(149)	8	(1,520)
Net cash (used in) provided by investing activities	(473)	1,455	(4,827)
Cash flows from financing activities:			
Increase (decrease) in short-term debt, net	355	(1,363)	3,622
Proceeds from long-term debt	1,722	—	17,571
Repayment of long-term debt	(281)	(5)	(2,867)
Payment of interest	(41)	(34)	(418)
Cash dividends paid	(935)	(654)	(9,541)
Cash dividends paid to minority shareholders	(220)	(238)	(2,245)
Purchase of treasury stock	(1,002)	(1)	(10,224)
Other, net	(174)	(5)	(1,776)
Net cash used in financing activities	(576)	(2,300)	(5,878)
Effect of exchange rate changes on cash and cash equivalents	1,749	255	17,848
Net increase in cash and cash equivalents	5,907	5,072	60,276
Cash and cash equivalents at beginning of period	15,519	9,718	158,357
Cash and cash equivalents at end of period	¥ 21,426	¥ 14,790	\$ 218,633

The accompanying notes are an integral part of these statements.

Notes to Consolidated Financial Statements

Fujitec Co., Ltd. and Consolidated Subsidiaries
Six-month periods ended September 30, 2013 and 2012

1. Basis of Presenting Consolidated Financial Statements

The accompanying consolidated financial statements of Fujitec Co., Ltd. (the "Company") and its consolidated subsidiaries have been restructured and translated into English from the interim consolidated financial statements issued domestically, prepared in accordance with accounting principles generally accepted in Japan and filed with the Financial Services Agency, as required by the Financial Instruments and Exchange Act of Japan. For the purpose of this Semiannual Report, certain reclassifications have been made to present the accompanying financial statements in a form more familiar to readers outside Japan.

U.S. dollar amounts included in the accompanying consolidated financial statements solely for the convenience of readers, have been arithmetically translated from all yen amounts on a basis of ¥98=\$1, the prevailing exchange rate as of September 30, 2013. The translation should not be construed as a representation that yen could be converted into U.S. dollars at the above or any other rate.

2. Summary of Significant Accounting Policies

Principles of Consolidation

The consolidated financial statements as of September 30, 2013 include the accounts of the Company and the following 18 significant subsidiaries (together the "Companies").

Fujitec America, Inc. (U.S.A.)
Fujitec Canada, Inc. (Canada)
Fujitec UK Ltd. (United Kingdom)
Fujitec Deutschland GmbH (Germany)
Fujitec Singapore Corpn. Ltd. (Singapore)
FSP Pte. Ltd. (Singapore)
P.T. Fujitec Indonesia (Indonesia)
Fujitec (Malaysia) Sdn. Bhd. (Malaysia)
Fujitec Holdings Sdn. Bhd. (Malaysia)
Fujitec India Private Ltd. (India)
Fujitec (Thailand) Co., Ltd. (Thailand)
Huasheng Fujitec Elevator Co., Ltd. (China)
Shanghai Huasheng Fujitec Escalator Co., Ltd. (China)
Fujitec Shanghai Sourcing Center Co., Ltd. (China)
Fujitec (HK) Co., Ltd. (Hong Kong)
Rich Mark Engineering Limited (Hong Kong)
Fujitec Taiwan Co., Ltd. (Taiwan)
Fujitec Korea Co., Ltd. (Korea)

The interim closing date of the above consolidated subsidiaries is June 30.

In preparing the consolidated financial statements, using consolidated subsidiaries' accounts, based on their own interim closing dates, the necessary adjustments have been made for the significant intercompany transactions incurred from the consolidated subsidiaries' interim closing date to the consolidated balance sheet date.

All significant intercompany transactions and accounts have been eliminated. Investments in unconsolidated subsidiaries (more than 50% owned) and affiliates (20% to 50% owned) are carried at cost due to their immateriality as a whole. If a decline in value below the cost of an individual security is judged to be material, and other than temporary, the carrying value of the individual security is written down.

3. Contingent Liabilities

At September 30 and March 31, 2013, contingent liabilities are as follows:

	Millions of Yen		Thousands of U.S. Dollars (Note 1)
	September 30 2013	March 31 2013	September 30 2013
Trade notes receivable discounted	¥ —	¥ 189	\$ —

4. Subsequent Event

On November 8, 2013, the Board of Directors of the Company declared interim cash dividends of ¥842 million (US\$ 8,592 thousand), or ¥9 (US\$0.09) per share, to be paid on December 2, 2013, to shareholders.

5. Segment Information

Information by reporting segment for the six-month periods ended September 30, 2013 and 2012 is summarized as follows:

	Millions of Yen							
	2013							
	Reporting Segment							
	Japan	North America	Europe	South Asia	East Asia	Total	Reconciliations	Consolidated
Sales to customers	¥ 25,746	¥ 6,895	¥ 201	¥ 5,938	¥ 26,842	¥ 65,622	–	¥ 65,622
Intersegment sales	2,212	15	5	1	2,219	4,452	(4,452)	–
Total sales	27,958	6,910	206	5,939	29,061	70,074	(4,452)	65,622
Segment profit (loss)	1,563	(47)	(21)	913	2,848	5,256	(203)	5,053

	Millions of Yen							
	2012							
	Reporting Segment							
	Japan	North America	Europe	South Asia	East Asia	Total	Reconciliations	Consolidated
Sales to customers	¥ 22,503	¥ 5,785	¥ 156	¥ 5,088	¥ 20,183	¥ 53,715	–	¥ 53,715
Intersegment sales	1,442	7	3	1	1,394	2,847	(2,847)	–
Total sales	23,945	5,792	159	5,089	21,577	56,562	(2,847)	53,715
Segment profit (loss)	1,249	80	(13)	774	1,554	3,644	(16)	3,628

	Thousands of U.S. Dollars (Note 1)							
	2013							
	Reporting Segment							
	Japan	North America	Europe	South Asia	East Asia	Total	Reconciliations	Consolidated
Sales to customers	\$ 262,714	\$ 70,357	\$ 2,051	\$ 60,592	\$ 273,898	\$ 669,612	–	\$ 669,612
Intersegment sales	22,572	153	51	10	22,643	45,429	(45,429)	–
Total sales	285,286	70,510	2,102	60,602	296,541	715,041	(45,429)	669,612
Segment profit (loss)	15,949	(480)	(214)	9,316	29,061	53,632	(2,071)	51,561

Global Network

The Americas

United States

Fujitec America, Inc.
R&D, manufacturing, marketing,
installation and maintenance

Canada

Fujitec Canada, Inc.
Marketing, installation and
maintenance

Guam

Fujitec Pacific, Inc.
Marketing, installation and
maintenance

Venezuela

Fujitec Venezuela C.A.
Marketing, installation and
maintenance

Argentina

Fujitec Argentina S.A.
Marketing, installation and
maintenance

Uruguay

Fujitec Uruguay S.A.
Marketing, installation and
maintenance

Overseas Office

Dubai

Japan

Fujitec Co., Ltd.
R&D, manufacturing, marketing,
installation and maintenance

South Asia

Singapore

Fujitec Singapore Corpn. Ltd.
R&D, manufacturing, marketing,
installation and maintenance

FSP Pte. Ltd.

Installation and maintenance

Malaysia

Fujitec (Malaysia) Sdn. Bhd.
Marketing, installation and
maintenance

Indonesia

P. T. Fujitec Indonesia
Manufacturing, installation and
maintenance

Vietnam

Fujitec Vietnam Co., Ltd.
Marketing, installation and
maintenance

Philippines

Fujitec, Inc.
Marketing, installation and
maintenance

India

Fujitec India Private Ltd.
Manufacturing, marketing,
installation and maintenance

Thailand

Fujitec (Thailand) Co., Ltd.
Marketing, installation and
maintenance

East Asia

China

Huasheng Fujitec Elevator Co., Ltd.
Manufacturing, marketing,
installation and maintenance

Shanghai Huasheng Fujitec
Escalator Co., Ltd.

Manufacturing, marketing,
installation and maintenance

Fujitec Shanghai Sourcing Center Co., Ltd.
Procurement and manufacturing

Fujitec Shanghai Technologies Co., Ltd.
Research and development

Hong Kong

Fujitec (HK) Co., Ltd.
Manufacturing, marketing,
installation and maintenance

Taiwan

Fujitec Taiwan Co., Ltd.
Manufacturing, marketing,
installation and maintenance

Korea

Fujitec Korea Co., Ltd.
Manufacturing, marketing,
installation and maintenance

Europe and Middle East

Germany

Fujitec Deutschland GmbH
Marketing, installation and
maintenance

United Kingdom

Fujitec UK Ltd.
Marketing, installation and
maintenance

Saudi Arabia

Fujitec Saudi Arabia Co., Ltd.
Marketing, installation and
maintenance

Egypt

Fujitec Egypt Co., Ltd.
Marketing, installation and
maintenance

Board of Directors

President and Chief Executive Officer
Takakazu Uchiyama*

Executive Vice President
Iwataro Sekiguchi*

Directors
Narayanapillai Sugumaran
Takao Okada
Mitsunori Shirakura
Yasuo Hanakawa
Kazuo Inaba

*Representative director

Corporate Auditors

Masahiko Nogi
Yoshio Kitagawa
Masanobu Nakano
Terumichi Saeki

(As of September 30, 2013)

Shareholders' Information

Fujitec Co., Ltd.
Big Wing, 591-1, Miyatacho, Hikone,
Shiga, Japan
Telephone: +81-749-30-7111

Date of Establishment February 9, 1948

Paid-in Capital ¥12,533,933,095

Common Stock
Authorized: 300,000,000 shares
Issued: 93,767,317 shares
Number of shareholders: 2,893

Major Shareholders

	Number of shares held (Thousands)	Share holding ratio (%)
CGMI-CLIENT Safekeep 418	13,752	14.66%
Uchiyama International, Limited	9,099	9.70%
Fuji Electric Co., Ltd.	5,089	5.42%
Japan Trustee Services Bank, Ltd. (trust account)	4,994	5.32%
MLPFS Custody Account	4,518	4.81%
The Master Trust Bank of Japan, Ltd. (trust account)	4,407	4.69%
Resona Bank, Ltd.	4,203	4.48%
Japan Trustee Services Bank, Ltd. (trust account 4)	3,103	3.30%
The Chase Manhattan Bank, N. A. London Secs Lending Omnibus Account	2,317	2.47%
The Bank of New York - Jasdectreaty Account	2,058	2.19%

Annual Meeting of Shareholders

The annual meeting of shareholders of the Company is normally held in June each year in Hikone, Shiga, Japan

Stock Exchange Listings

Tokyo stock exchanges (Code 6406)

Transfer Agent

Sumitomo Mitsui Trust Bank, Limited
4-1, Marunouchi 1-chome, Chiyoda-ku, Tokyo, Japan

Business office:

Sumitomo Mitsui Trust Bank, Limited
Stock Transfer Agency Department
5-33, Kitahama 4-chome, Chuo-ku, Osaka, Japan

Auditors

Grant Thornton Taiyo ASG LLC

(As of September 30, 2013)