# FUJITEC

# Semiannual Report 2010

Six months ended September 30, 2010

# **Consolidated Financial Highlights**

#### Fujitec Co., Ltd. and Consolidated Subsidiaries

Six-month periods ended September 30, 2010 and 2009

		Millions of y	yen			ands of Dollars	Percent change
	201	0	200	9	20	10	2010/2009
For each period:							
Net sales	¥	49,585	¥	49,068	\$	590,298	+1.1%
Domestic		23,093		21,644		274,917	+6.7%
Overseas		26,492		27,424		315,381	-3.4%
Operating income		2,284		634		27,190	+260.3%
Net income		1,135		76		13,512	+1393.4%
At the end of each period:							
Total assets	¥	100,299	¥	105,085	\$	1,194,036	-4.6%
Net assets		62,653		60,777		745,869	+3.1%
		Yen		U.S.	dollars		
Per share of common stock:							
Net income	¥	12.14	¥	0.82	\$	0.14	+1380.5%
Interim cash dividends		5.00		4.00		0.06	-

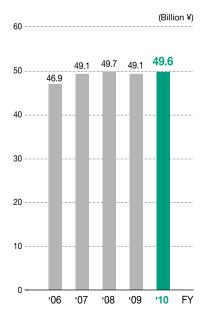
Notes: 1. U.S. dollar amounts are translated from Japanese yen, for convenience only, at the rate of ¥84 to US\$1.

2. Net income per share amounts are computed based on the weighted average number of shares outstanding during each period.

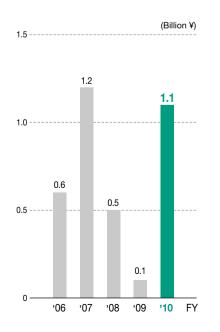
3. The amounts of total assets and net assets in 2009 in the Consolidated Financial Highlights differ from those in the Consolidated

Balance Sheets on pages 13 and 14, because the figures in the Consolidated Financial Highlights represent amounts as they stood as of September 30, 2009, while those in the Consolidated Balance Sheets are as of March 31, 2010.

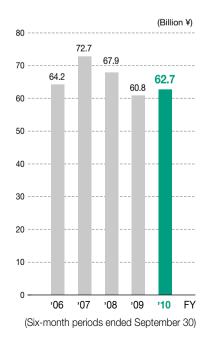
#### **Net sales**



#### Net income



#### Net assets



# To Our Shareholders

We are pleased to report the following consolidated operating results of the Fujitec Group for the six-month period from April 1 to September 30, 2010 (cumulative figures for the second quarter of our 64th year).

The global economy overall for the second quarter followed a moderate recovery trend, but future uncertainty heightened as indications of the basic slowdown of the economies of China and the United States intensified. The Japan economy also followed a path of gradual recovery, but due to the rapid appreciation of the yen and an overall global economic downturn, a slowdown in exports and production was evident and the pace of the domestic recovery weakened. While demand in the elevator and escalator industry remained steady in the China market, a severe business climate persisted against the backdrop of sluggish construction markets in Japan, North America and Europe.

Under such circumstances, we actively pursued the sales expansion of our core products targeting new installation projects in our domestic market, but the orders received for new installations decreased due to the continuing sluggish real estate market. For modernization projects, in which existing elevators and escalators are upgraded to the latest systems and designs, orders received are steadily increasing through a further enhanced product lineup. As a result, the level of domestic orders received was ¥23,957 million (up 4.8% from the same period of the previous year). In the global markets, although orders decreased in South Asia, the orders increase in China led overseas orders to reach ¥26,795 million (up 5.2% from the same period of the previous year). As a result, the total orders received in the period under review were ¥50,752 million (up 5.0% from the same period of the previous year).

For net sales, domestic net sales were ¥23,093 million (up 6.7% from the same period of the previous year) and overseas net sales were ¥26,492 million (down 3.4% from the same period of the previous year) and total net sales were ¥49,585 million (up 1.1% from the same period of the previous year). For profit and loss, operating income was ¥2,284 million, up ¥1,650 million from the same period of the previous year due to significant domestic improvements in Japan. Special items recorded a net loss of ¥451 million, mainly due to the reassessment of bad debt loss in the U.S. consolidated subsidiary. As a result of the ¥138 million decrease in income taxes from the same period of the previous year. The interim dividend for the current period was ¥5 per share, based on the business performance of the period.

#### To Our Shareholders

While the global economy will continue to follow a path of gradual recovery, we think it will take time for a fullscale recovery to take hold. We expect that competition in the elevator and escalator markets will be tougher in a limited growth scenario, reflecting sluggish demand in the major advanced countries, and the business environment surrounding the Fujitec Group will continue to be severe.

We started a new Medium-Term Management Plan, "One Goal, One Fujitec" in 2010 and in it we address the challenges of improving our presence in global markets, enhancing our corporate value and expanding profits through the united effort of the entire Group. For those purposes, Fujitec will promote the expansion of sales and production systems with an emphasis on the Asia market, strengthen our modernization business in mature markets and develop new products to lead the world as a specialized manufacturer of elevators and escalators.

I would like to ask our shareholders for their continued support.

November 2010



J. Uchim

Takakazu Uchiyama

President and Chief Executive Officer

# **Outline of Major Activities**

## North & South America

In Denver, Colorado, the United States, nine elevators, including high-speed models are now in operation in a hotel and luxury housing complex, the "Four Seasons Private Residences Denver." In New Jersey, Fujitec delivered a total of 59 elevators and escalators to the "New Meadowlands Stadium," home of the New York Giants and New York Jets of the NFL.

In Canada, we received an order for 12 elevators, including high-speed models, for "The L Tower" a 61-story luxury condominium to be built in the center of Toronto.

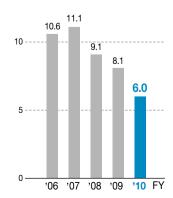
In Buenos Aires, Argentina's capital, Fujitec received an order for modernization work for nine elevators as a large-scale renovation project was planned for a 30-story office building.



The Four Seasons Private Residences Denver (U.S.A.)

#### Sales in North America (Billion ¥)

(Dinior ¥)





The L Tower (Canada)

## Japan



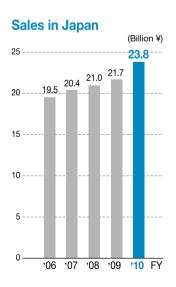
Sendai Trust Tower (Miyagi, Japan)

In Sendai, Miyagi Prefecture, the "Sendai Trust Tower," the tallest structure in the Tohoku Region, was completed. In that building, which includes offices, commercial facilities and a foreign-affiliated urban hotel, "The Westin Sendai," 37 elevators, including highspeed models, and four escalators are now in operation.

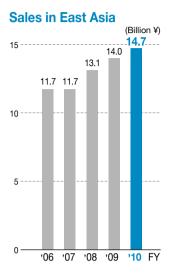
In Tokyo, we delivered 21 elevators to the "Haneda Airport International Terminal Building," which opened in October 2010, and in Osaka, we delivered 11 elevators to "CHASKA Chayamachi," a hotel, housing and commercial facilities complex, designed by the world-famous architect, Mr. Tadao Ando.

In addition, in Tokyo, we received orders for 16 elevators and escalators for Teikyo Heisei University's "Nakano Campus" to be completed in 2013 and 32 elevators and escalators for the "Mori Building Loop Road (Kanjo) No. 2" under the Loop Road No. 2 Redevelopment Plan, which will be the second tallest structure in Tokyo.

Additionally, in response to the demand for upgrading to the latest systems, we received a bulk order for modernization work for 30 elevators for the "Kita-Osaka Logistics Warehouse" and we also completed numerous other modernization projects throughout Japan.



## East Asia

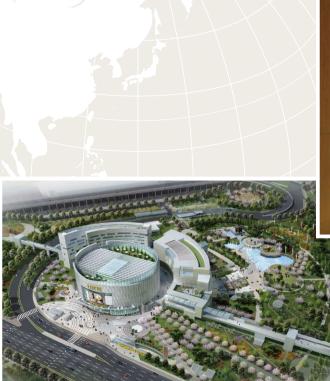


In Taiwan, a total of 61 elevators, escalators and moving walks are in operation in the "Shin Kong Mitsukoshi Department Store, Kaohsiung Zuoying," commercial facilities adjacent to Zuoying Station in Kaohsiung. We have thus delivered large numbers of elevators, escalators and moving walks to "Shin Kong Mitsukoshi" throughout Taiwan.

In Hong Kong, Fujitec received an order for a total of seven elevators, including ultrahigh speed models, and escalators for the "Queen's Road Commercial Development," a state-of-the-art building in the center of the Central Business District.

In Seoul, Korea, "Sky Park," a large commercial facilities complex with a land surface area of 150,000m<sup>2</sup>, is being constructed adjacent to Gimpo International Airport. We received an order for 64 escalators, including high-rise models for hotel, department store, shopping center and movie theater facilities.

In China, we received large scale orders from various regions, including an order for 102 elevators for "Jiangxi Xinyu Ronghui Jiangshan Yujing," a large housing project in Xinyu, Jiangxi Province, and an order for 117 elevators for a large housing project in Mianyang, Sichuan Province.





Shin Kong Mitsukoshi Department Store, Kaohsiung Zuoying (Taiwan)

Sky Park (Korea)

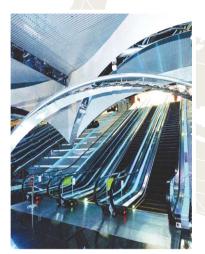
#### **Outline of Major Activities**

### South Asia

In Singapore, the "Resorts World at Sentosa," a large scale resort, was completed on Sentosa Island. A total of 181 Fujitec elevators and escalators are in operation throughout the facilities, comprising Universal Studios, the second location in Asia after Japan, six hotels and a casino.

In Malaysia, 21 elevators, including high-speed models, are scheduled to be delivered to a luxury condominium, "Mont Kiara 28," comprising two buildings each 40 stories above ground and six below near the capital, Kuala Lumpur.

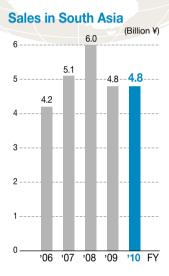
In India, which is now experiencing rapid growth, we received an order for 22 elevators, escalators and moving walks for the "Marriott Hotel & Magna Mall" in Bangalore, in the southern part of India where IT companies are concentrated, and eight luxury elevators for a prestigious hotel, the "Park Hyatt" now being constructed in Chennai.



Resorts World at Sentosa (Singapore)



Marriott Hotel & Magna Mall (India)



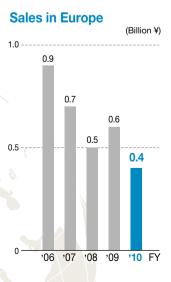
### **Europe & The Middle East**



Sharjah Financial Center (U.A.E.)

In the United Arab Emirates, the "Sharjah Financial Center," a complex featuring a super high-rise building 56 stories above ground and four below, consisting of offices and a hotel, is now being built in the center of Sharjah, the third largest city in the Emirates, and 28 elevators including ultra-high speed models will be delivered.

At the elevator hall, our state-of-the-art "destination reservation guidance system" will be introduced, which has gained a great deal of attention as it is expected to promote optimum group supervisory control functions.



# **New Products**

## New-Generation Elevator Group Supervisory Control Systems Released Worldwide!

Fujitec has developed innovative group supervisory control systems, which can quickly and efficiently respond to complicated traffic demands to control operation of multiple elevators installed in high-rise buildings, large facilities and tower apartments and condominiums. We released the products in October 2010 around the world.



Rendering of elevator hall with "Destination Reservation Guidance System"

#### **Virtual Passenger Optimization Method**

The system controls elevator operation while predicting traffic demand in the entire building, including passengers expected to arrive at the elevator hall in the future. In tower apartments and condominiums, which are rapidly increasing in number, the average wait time can be reduced up to 10% (compared to our conventional products).

#### **Destination Reservation Guidance System**

This system will significantly improve transport efficiency by allowing passengers to register the destination floor in advance, followed by selection of the optimum elevator by the System.

The user registers a destination floor with the "Destination Floor Registration Panel" installed at the front of (or within) the elevator hall. Upon completion of the registration, the assigned elevator is announced and the "Destination Floor Indicator" installed above the landing door of each elevator displays the destination floor.

This product has gained much attention as the latest generation elevator group supervisory control system because it is able to ease congestion during the up-peak incoming period in an office building and reduce the journey time by up to 30% (compared to our conventional products).

# **Corporate Social Responsibility Activities**

# We are promoting a variety of CSR activities in environmental conservation, greening and safety activities!

Fujitec is actively working on a variety of CSR activities, from measures to combat global warming and maintain the natural environment to educational activities for "safety and security." As part of our efforts to combat global warming, we participated in June 2010 in the "CO<sub>2</sub>

Reduction/Lights-Down Campaign" by the Japanese Ministry of the Environment and turned off neon signs at every business base to reduce CO<sub>2</sub> emissions by about 900kg.

For maintaining the natural environment, in August 2010, we made a contribution to the "Konotori Fund," under which Toyooka City, Hyogo, where our escalator development and production base "Big Step" is located, is promoting the operation of a program to return storks to the wild.

In September 2010, we also made a contribution to the "Green Fund," used by the Greening Society of Shiga Prefecture, where our elevator development and production base "Big Wing" is located, to promote forest improvements and tree planting programs in parks and along streets. In addition, as accidents involving children frequently occur in elevators and on escalators, we created "Ride Elevators & Escalators Correctly!," a safety booklet which introduces how to ride correctly, and donated about 10,000 copies of the booklet to elementary schools and libraries in areas where our business bases are located.

Fujitec will continue to promote our CSR activities to contribute to our society and communities.



Safety Booklet in which our Fujitec mascot "TECKY" introduces the workings of elevators and escalators and how to ride them correctly.

# **Financial Section**

## **Consolidated Financial Review**

(Japanese yen amounts have been translated into U.S. dollars using the exchange rate of ¥84 to US\$1.)

# Summary of Business Performance for the First Six-Month Period of the Fiscal Year ending March 31, 2011

The global economy during the first six-month period of the fiscal year ending March 31, 2011, showed signs of gradual recovery, although there was a downward trend in the economies of the United States and China, which intensified the sense of uncertainty about the future. With regard to the Japan economy, a slowdown in exports and production also became apparent due to the effects of the rapid appreciation of the Japanese yen and a slowdown in the global economy, which resulted in a business recovery slowdown in Japan.

For the elevator and escalator industry, demand remained firm in the China market, while the construction markets in Japan, North America and Europe were experiencing slowdowns, which brought about a severe business environment.

As for our business performance, the level of orders received from the domestic market was ¥23,957 million, an increase of 4.8% over the same period last year. Although the real estate market conditions remained stagnant and orders for new installation projects decreased, our innovative product lineup, in terms of safety, economic efficiency and design, was expanded for existing elevators and escalators, which increased the volume of modernization orders at a steady rate. In overseas markets, orders received totaled ¥26,795 million, an increase of 5.2% over the same period last year, due to an increase in China, although orders received decreased in South Asia. As a result, consolidated orders received totaled ¥50,752 million, an increase of 5.0% over the same period last year.

#### **Consolidated Operating Results**

Consolidated sales for the first six-month period of the fiscal year ending March 31, 2011, increased by ¥517 million over the same period last year to ¥49,585 million. This was due to an increase of 6.7% in domestic sales on a year-to-year basis, although overseas sales decreased by 3.4% on a year-to-year basis mainly due to the decrease in new installation projects in North America.

The amount of backlogged orders received from the domestic market was ¥38,130 million, an increase of 2.4% compared to the end of the previous fiscal year, with modernization work increasing while the number of new installation projects decreased. On the other hand, the amount of backlogged orders received in overseas markets totaled ¥62,231 million, nearly the same as the end of the previous fiscal year. The total amount of backlogged orders received increased by 0.9% compared to the end of the previous fiscal year to ¥100,361 million.

Operating income increased by ¥1,650 million on a year-to-year basis to ¥2,284 million, due to improvements in the domestic market. The net loss of special items stood at ¥451 million, mainly due to the reassessment of bad debt loss in our subsidiary in the United States. Income taxes decreased by ¥138 million on a year-to-year basis.

As a result, accumulated net income for the first six-month period of the fiscal year ending March 31, 2011, was ¥1,135 million.

#### **Operating Results By Region**

In Japan, sales increased by 9.3% on a year-to-year basis to ¥25,385 million due to the completion of a large installation project. Operating income increased by ¥1,849 million on a year-to-year basis to ¥276 million due to a decrease in the provision for losses on contracts in addition to the effects of cost reduction efforts.

In North America, sales decreased by 26.0% on a year-to-year basis to ¥5,968 million due to a decrease in new installation projects. Operating loss of ¥150 million was posted due to the increased cost basis of new installation projects.

In Europe, sales decreased by ¥186 million on a year-to-year basis to ¥370 million due to a decrease in the sales of escalators. Operating income of ¥12 million was recorded due to a decrease in fixed costs.

In South Asia, sales decreased by 0.6% on a year-to-year basis to ¥4,869 million. Operating income increased by ¥66 million on a year-to-year basis to ¥763 million due to cost reductions in new installation projects.

In East Asia, sales increased by 0.7% on a year-to-year basis to ¥15,476 million. Operating income increased by ¥111 million on a year-to-year basis to ¥1,522 million due to improvements in profit in new installation projects in Hong Kong.

#### **Financial Position**

Total assets as of the end of the first six-month period of the fiscal year ending March 31, 2011, stood at ¥100,299 million, a decrease of ¥10,800 million compared to the end of the previous fiscal year. This was mainly due to the decreases in trade notes and accounts receivable and inventories.

Total liabilities decreased by ¥9,397 million compared to the end of the previous fiscal year to ¥37,646 million. This was mainly due to the decreases in trade notes and accounts payable, short-term debt and advances from customers.

Net assets were ¥62,653 million, a decrease of ¥1,403 million compared to the end of the previous fiscal year. This was mainly due to the decrease in valuation adjustments of net unrealized gains on securities and foreign currency translation adjustments, although retained earnings in the first six-month period increased.

The consolidated shareholders' equity ratio at the end of the first six-month period increased by 4.7 points compared to the end of the previous fiscal year to 58.3%. Net assets per share were ¥624.78, a decrease of ¥11.47 compared to the end of the previous fiscal year.

The Fujitec Group's operating and capital investment needs are generally met through internal or debt financing. Debt financing for the Group's operating funds is limited to short-term debt due within one year. In principle, consolidated subsidiaries will finance operating funds in their respective local currencies. As of September 30, 2010, the balance of outstanding short-term debt stood at ¥2,583 million. On the other hand, the Group's long-term funding requirements, such as for production equipment, are met, in principle, through the financing of long-term debt. As of September 30, 2010, the balance of outstanding long-term debt (including the current portion of long-term debt) was ¥4,615 million, including debts in U.S. dollars or Japanese yen.

The Fujitec Group is confident that cash flows from operating activities, debt and, where necessary, funding from capital markets will be sufficient to provide the operating funds required in the future to sustain growth of the Group as well as long-term financing essential for such capital investments as production equipment.

The Company maintains a Japanese shelf registration for the offering of straight bonds to a maximum limit of ¥10 billion.

#### **Cash Flows**

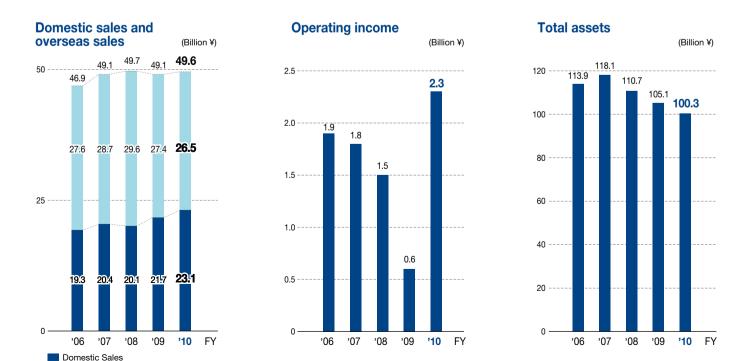
Overseas Sales

Net cash provided by operating activities was ¥4,121 million. The main contributors were the ¥1,883 million in income before income taxes and minority interests for the first six-month period, the inflows from the decrease in trade notes and accounts receivable and inventories, in addition to outflows from the decrease in trade notes and accounts payable, advances from customers and the payment of income taxes.

Net cash used in investing activities was ¥828 million. The main factors were ¥2,125 million in expenditures for acquisitions of property, plant and equipment, the net decrease to ¥618 million for deposits and withdrawals in time deposits (longer than 3 months maturity) and an inflow of ¥571 million in proceeds from the sale of property, plant and equipment.

Net cash used in financing activities was ¥3,855 million. The main factor was a decrease to ¥2,817 million for short-term debt, along with cash dividends paid.

As a result, cash and cash equivalents at the end of the first six-month period of the fiscal year ending March 31, 2011, totaled ¥7,016 million, a decrease of ¥824 million compared to the end of the previous fiscal year.



Fujitec | Semiannual Report 2010 12

## **Consolidated Balance Sheets**

Fujitec Co., Ltd. and Consolidated Subsidiaries September 30 and March 31, 2010

	Millions	of Yen	Thousands of U.S. Dollars (Note 1) September 30 2010	
ASSETS	September 30 2010	March 31 2010		
Current assets:				
Cash and cash equivalents	¥ 7,016	¥ 7,840	\$ 83,524	
Time deposits	12,257	13,438	145,917	
Trade notes and accounts receivable:				
Unconsolidated subsidiaries and affiliates	73	92	873	
Other	24,801	29,999	295,247	
Allowance for doubtful accounts	(462)	(413)	(5,500)	
	24,412	29,678	290,620	
Inventories	10,353	12,454	123,250	
Deferred tax assets	1,156	1,300	13,762	
Other current assets	2,382	1,981	28,357	
Total current assets	57,576	66,691	685,430	
Investments and long-term loans:				
Investments in unconsolidated subsidiaries and affiliates	1,313	1,302	15,631	
Investment securities	4,221	5,103	50,250	
Long-term loans	1,921	1,924	22,869	
	7,455	8,329	88,750	
Property, plant and equipment, at cost:				
Buildings	25,686	25,323	305,786	
Machinery and equipment	14,821	14,700	176,440	
Leased assets	42	67	500	
	40,549	40,090	482,726	
Accumulated depreciation	(17,609)	(16,903)	(209,631)	
	22,940	23,187	273,095	
Land	6,833	6,851	81,345	
Construction in progress	782	1,043	9,310	
	30,555	31,081	363,750	
Other assets:	-	-		
Deferred tax assets	58	53	690	
Goodwill	919	1,006	10,940	
Intangible assets	2,079	2,276	24,750	
Other	1,657	1,663	19,726	
Total	¥ 100,299	¥ 111,099	\$ 1,194,036	

The accompanying notes are an integral part of these statements.

	Millions	Millions of Yen			
LIABILITIES AND NET ASSETS	September 30 2010	March 31 2010	(Note 1) September 30 2010		
Current liabilities:					
Short-term debt	¥ 2,583	¥ 5,472	\$ 30,750		
Current portion of long-term debt	1,013	1,072	12,060		
Lease obligations	8	11	95		
Trade notes and accounts payable:					
Unconsolidated subsidiaries and affiliates	23	29	274		
Other	10,362	11,817	123,357		
Advances from customers	6,279	7,751	74,750		
Accrued income taxes	621	1,025	7,393		
Accrued bonuses to employees	572	1,305	6,810		
Provision for losses on contracts	2,632	2,792	31,333		
Other provisions	338	305	4,024		
Other current liabilities	4,044	6,055	48,143		
Total current liabilities	28,475	37,634	338,989		
Long-term debt	3,602	3,613	42,881		
Lease obligations	12	15	143		
Deferred tax liabilities	772	1,329	9,190		
Accrued pension and severance payments	4,575	4,261	54,464		
Retirement benefits for directors	191	191	2,274		
Other long-term liabilities	19	_	226		
Total liabilities	37,646	47,043	448,167		
Contingent liabilities (Note 3)					
Net assets:					
Shareholders' equity					
Common stock, no par value;					
Authorized: 300,000,000 shares					
Issued: 93,767,317 shares at September 30 and March 31, 2010	12,534	12,534	149,214		
Additional paid-in capital	14,566	14,566	173,405		
Retained earnings	49,802	49,228	592,881		
Treasury stock at cost: 190,235 shares at September 30, 2010 and					
188,458 shares at March 31, 2010	(127)	(127)	(1,512)		
	76,775	76,201	913,988		
Valuation and translation adjustments					
Net unrealized gains on securities	323	834	3,845		
Deferred gain on hedge transactions	3	1	36		
Foreign currency translation adjustments	(18,636)	(17,496)	(221,857)		
	(18,310)	(16,661)	(217,976)		
Minority interests	4,188	4,516	49,857		
Total net assets	62,653	64,056	745,869		
Total	¥ 100,299	¥ 111,099	\$1,194,036		

# **Consolidated Statements of Income**

Fujitec Co., Ltd. and Consolidated Subsidiaries Six-month periods ended September 30, 2010 and 2009

	Mil	Millions of Yen		U.S	Thousands of U.S. Dollars (Note 1)	
	2010	:	2009		2010	
Net sales	¥ 49,5	85 ¥	49,068	\$	590,298	
Cost and expenses:						
Cost of sales	40,0	48	40,973		476,763	
Selling, general and administrative expenses	7,2	53	7,461		86,345	
	47,3	01	48,434		563,108	
Operating income	2,2	84	634		27,190	
Other income (expenses):						
Interest and dividend income	1	91	430		2,274	
Interest expense		90)	(166)		(1,071)	
Subsidy income	1	01	119		1,202	
Foreign currency exchange loss	(1	68)	(108)		(2,000)	
Other, net		16	101		190	
		50	376		595	
Special items:						
Gain on sales of property, plant and equipment	5	70	4		6,786	
Loss on sales and disposal of property, plant and equipment		(8)	(47)		(95)	
Loss from write-down of investment securities		91)	-		(1,083)	
Other, net	(9	22)	_		(10,976)	
	(4	51)	(43)		(5,368)	
Income before income taxes and minority interests	1,8	83	967		22,417	
Income taxes:						
Current		67	488		4,369	
Deferred		72)	(55)		(857)	
	2	95	433		3,512	
Income before minority interests	1,5	88	534		18,905	
Minority interests in net income of consolidated subsidiaries	-	53	458		5,393	
Net income	¥ 1,1	35 ¥	4 76	\$	13,512	
		Vez			5. Dollars	
Per share:		Yen		(	Note 1)	
Net income, based on the weighted average number of			,	+		
shares outstanding	¥ 12.			\$	0.14	
Cash dividends, applicable to the period	5.	00	4.00		0.06	

The accompanying notes are an integral part of these statements.

# **Consolidated Statements of Cash Flows**

Fujitec Co., Ltd. and Consolidated Subsidiaries Six-month periods ended September 30, 2010 and 2009

	Millions of Yen		Thousands of U.S. Dollars (Note 1)	
	2010	2009	2010	
Cash flows from operating activities:				
Income before income taxes and minority interests	¥ 1,883	¥ 967	\$ 22,417	
Depreciation and amortization	1,167	1,083	13,893	
Provision (benefit) for bonuses to employees	(715)	(405)	(8,512	
Increase of accrued pension and severance payments	355	388	4,226	
Provision for losses on contracts	(108)	1,745	(1,286	
Interest and dividend income	(191)	(430)	(2,274	
Interest expense	90	166	1,071	
Gain on sales of property, plant and equipment	(570)	(4)	(6,786	
Bad debt loss	907	_	10,798	
Loss on sales and disposal of property, plant and equipment	8	47	95	
Decrease (increase) in trade notes and accounts receivable	3,572	(1,806)	42,524	
Decrease in inventories	1,840	4	21,905	
Increase (decrease) in trade notes and accounts payable	(1,160)	206	(13,810	
Increase (decrease) in advances from customers	(1,274)	2,120	(15,167	
Other, net	(955)	(847)	(11,368)	
Sub-total	4,849	3,234	57,726	
Payment of income taxes	(728)	(425)	(8,666	
Net cash provided by operating activities	4,121	2,809	49,060	
Cash flows from investing activities:				
Net decrease in time deposits	618	919	7,357	
Acquisitions of property, plant and equipment	(2,125)	(1,758)	(25,298)	
Purchase of intangible assets	(43)	(1,100)	(512	
Proceeds from sale of property, plant and equipment	571	22	6,798	
Proceeds from interest and dividend income	155	448	1,845	
Other, net	(4)	(46)	(47	
Net cash used in investing activities	(828)	(415)	(9,857)	
Cash flows from financing activities:				
Net decrease in short-term debt	(2,817)	(2,424)	(33,536	
Proceeds from long-term debt	(2,017)		(00,000)	
Payment of interest	(70)	140 (174)	(022)	
Cash dividends paid	(70) (561)		(833) (6,679)	
		(469)		
Cash dividends paid to minority shareholders	(336)	(281)	(4,000	
Repayment to a minority shareholder	(74)	(811)	(0.45	
Other, net Net cash used in financing activities	(71) (3,855)	(89) (4,108)	(845) (45,893	
_				
Effect of exchange rate changes on cash and cash equivalents	(261)	587	(3,108	
Net decrease in cash and cash equivalents	(823)	(1,127)	(9,798	
Cash and cash equivalents at beginning of period	7,840	9,389	93,333	
Cash and cash equivalents of newly consolidated (excluded) subsidiary	(1)	856	(11	
Cash and cash equivalents at end of period	¥ 7,016	¥ 9,118	\$ 83,524	

The accompanying notes are an integral part of these statements.

## **Notes to Consolidated Financial Statements**

Fujitec Co., Ltd. and Consolidated Subsidiaries Six-month periods ended September 30, 2010 and 2009

#### 1. Basis of Presenting Consolidated Financial Statements

The accompanying consolidated financial statements of Fujitec Co., Ltd. (the "Company") and its consolidated subsidiaries have been prepared from the quarterly consolidated financial statements filed with the Director of the Kanto Local Finance Bureau, as required by the Financial Instruments and Exchange Act of Japan, in conformity with accounting principles and practices generally accepted in Japan.

For the purpose of this Semiannual Report, certain reclassifications have been made to the consolidated financial statements issued domestically, in order to present these statements in a form which is more familiar to readers of these statements outside Japan. However, such reclassifications have no effect on net income or retained earnings.

The United States dollar amounts included in the consolidated financial statements and notes thereto represent the arithmetical results of translating Japanese yen into United States dollars on a basis of ¥84=US\$1, the approximate effective rate of exchange at September 30, 2010. The inclusion of such United States dollar amounts is solely for convenience and is not intended to imply that Japanese yen, and assets and liabilities originating in Japanese yen, have been or could be readily converted, realized or settled in United States dollars at ¥84=US\$1 or at any other rate.

#### 2. Summary of Significant Accounting Policies

#### (A) Principles of Consolidation

The consolidated financial statements as of September 30, 2010 include the accounts of the Company and the following 17 (18 as of September 30, 2009) significant subsidiaries (together the "Companies").

Fujitec America, Inc. (U.S.A.) Fujitec Canada, Inc. (Canada) Fujitec UK Ltd. (United Kingdom) Fujitec Deutschland GmbH (Germany) Fujitec Singapore Corpn. Ltd. (Singapore) FSP Pte. Ltd. (Singapore) P.T. Fujitec Indonesia (Indonesia) Fujitec (Malaysia) Sdn. Bhd. (Malaysia) Fujitec India Private Ltd. (India) Fujitec, Inc. (Philippines) Huasheng Fujitec Elevator Co., Ltd. (China) Shanghai Huasheng Fujitec Escalator Co., Ltd. (China) Fujitec Shanghai Sourcing Center Co., Ltd. (China) Fujitec (HK) Co., Ltd. (Hong Kong) Rich Mark Engineering Limited (Hong Kong) Fujitec Taiwan Co., Ltd. (Taiwan) Fujitec Korea Co., Ltd. (Korea)

From the second quarter ended September 30, 2010, the accounts of Fujitec Vietnam Co., Ltd. (Vietnam) were excluded from consolidation due to the decrease of its materiality.

The interim closing date of the above consolidated subsidiaries is June 30.

In preparing the consolidated financial statements, using consolidated subsidiaries' accounts, based on their own interim closing dates, the necessary adjustments were made for the significant intercompany transactions incurred from the consolidated subsidiaries' interim closing date to the consolidated balance sheet date.

All significant intercompany transactions and accounts have been eliminated. Investments in unconsolidated subsidiaries (more than 50% owned) and affiliates (20% to 50% owned) are carried at cost due to their immateriality as a whole. If a decline in value below the cost of an individual security is judged to be material, and other than temporary, the carrying value of the individual security is written down.

#### (B) Accounting principles

The semiannual consolidated financial statements are prepared in accordance with the same accounting principles as those listed in the Notes to Consolidated Financial Statements for the fiscal year ended March 31, 2010, except for the followings:

(1) Change in accounting policy

Adoption of accounting standard for asset retirement obligations:

Starting from April 1, 2010, the Company has adopted the "Accounting Standard for Asset Retirement Obligations" (ASBJ Statement No. 18 issued March 31, 2008) and the "Guidance on Accounting Standard for Asset Retirement Obligations" (ASBJ Guidance No. 21 issued March 31, 2008). The impact of this change on the financial statements for the period is immaterial.

(2) Simplified accounting procedure

Depreciation of property, plant and equipment:

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For property, plant and equipment depreciated using the declining balance method, planned depreciation expenses, which are applicable to the fiscal year according to a reasonable budget of property, plant and equipment, are allocated to this period on a pro-rata basis.

#### 3. Contingent Liabilities

At September 30, 2010, contingent liabilities were as follows:

	Millions	Millions of Yen		Thousands of U.S. Dollars (Note 1)		
Guarantees of bank loans	¥	3	\$	36		
Trade notes receivable discounted		40		476		
Total	¥	43	\$	512		

#### 4. Subsequent Event

On November 5, 2010, the Board of Directors of the Company declared interim cash dividends of ¥468 million (US\$5,570 thousand), or ¥5 (US\$0.06) per share, to be paid on December 1, 2010, to shareholders.

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#### 5. Segment Information

Information by geographical area for the six-month periods ended September 30, 2010 and 2009 is summarized as follows:

#### (A) Geographical segment information

\_\_\_\_\_

	Millions	of Yen	Thousands of U.S. Dollars (Note 1)
Japan	2010	2009	2010
Net sales: Customers	¥ 23,786	¥ 21,702	\$ 283,167
Intersegment	1,599	1,531	19,036
	25,385	23,233	302,203
Operating expenses	25,109	24,806	298,917
Operating income (loss)	276	(1,573)	3,286
North America		0.050	
Net sales: Customers	5,954	8,056	70,881
Intersegment	14	12	167
<b>a</b>	5,968	8,068	71,048
Operating expenses	6,118	7,951	72,833
Operating income (loss)	(150)	117	(1,785)
Europe Net sales: Customers	369	552	4,393
Intersegment		4	4,393
intersegment	370	556	4,405
Operating expenses	358	558	4,262
Operating income (loss)	12	(2)	143
South Asia			
Net sales: Customers	4,811	4,796	57,274
Intersegment	58	101	690
5	4,869	4,897	57,964
Operating expenses	4,106	4,200	48,881
Operating income	763	697	9,083
East Asia			
Net sales: Customers	14,665	13,962	174,583
Intersegment	811	1,409	9,655
	15,476	15,371	184,238
Operating expenses	13,954	13,960	166,119
Operating income	1,522	1,411	18,119
Total			
Net sales: Customers	¥ 49,585	¥ 49,068	\$ 590,298
Intersegment	2,483	3,057	29,560
	52,068	52,125	619,858
Elimination	(2,483)	(3,057)	(29,560)
Consolidated net sales	49,585	49,068	590,298
Operating expenses	49,645	51,475	591,012
Elimination	(2,344)	(3,041)	(27,904)
Consolidated operating expenses	47,301	48,434	563,108
Operating income	2,423	650	28,846
	(139)	(16)	(1,656)
Elimination	(153)	(10)	(1.000)

Note : Each segment outside Japan mainly represents the following nations and regions: North America ...........U.S.A. and Canada

#### (B) Overseas sales

erseas sales		Millions of Yen				Thousands of U.S. Dollars (Note 1)	
	2010 2009		2010				
The Americas	¥	6,067	¥	8,137	\$	72,226	
South Asia		4,808		4,797		57,238	
East Asia		13,885		13,218		165,298	
Other areas		1,732		1,272		20,619	
Total	¥	26,492	¥	27,424	\$	315,381	
Percentage of overseas sales to net sales		53.4%		55.9%			

Notes:

• Overseas sales are the sum of export sales of the Company and net sales of consolidated subsidiaries to each segment after elimination of all intercompany transactions.

• Each segment outside Japan represents the following nations and regions:

The Americas -------U.S.A., Canada and Argentina

South Asia ------Singapore, Malaysia and India

East Asia .....China, Hong Kong, Taiwan and Korea

Other areas ------Europe and Middle East

## **Global Network**

#### The Americas

**United States** 

Fujitec America, Inc. R&D, manufacturing, marketing, installation and maintenance

#### Canada

Fujitec Canada, Inc. Marketing, installation and maintenance

**Venezuela** Fujitec Venezuela C.A. Marketing, installation and maintenance

#### Argentina

Fujitec Argentina S.A. Marketing, installation and maintenance

#### Uruguay

Fujitec Uruguay S.A. Marketing, installation and maintenance

#### Guam

Fujitec Pacific, Inc. Marketing, installation and maintenance

#### **Overseas Liaison Offices**

Beijing and Dubai

#### Japan

Fujitec Co., Ltd. R&D, manufacturing, marketing, installation and maintenance

#### South Asia

Singapore Fujitec Singapore Corpn. Ltd. R&D, manufacturing, marketing, installation and maintenance

FSP Pte. Ltd. Installation and maintenance

#### Malaysia

Fujitec (Malaysia) Sdn. Bhd. Marketing, installation and maintenance

#### Indonesia

P. T. Fujitec Indonesia Manufacturing, installation and maintenance

#### Vietnam

Fujitec Vietnam Co., Ltd. Marketing, installation and maintenance

#### **Philippines**

Fujitec, Inc. Marketing, installation and maintenance

India Fujitec India Private Ltd. Marketing, installation and maintenance

#### East Asia

#### China

Huasheng Fujitec Elevator Co., Ltd. Manufacturing, marketing, installation and maintenance

Shanghai Huasheng Fujitec Escalator Co., Ltd. Manufacturing, marketing, installation and maintenance

Fujitec Shanghai Technologies Co., Ltd. Research and development

Fujitec Shanghai Sourcing Center Co., Ltd. Procurement and Manufacturing

#### Hong Kong

Fujitec (HK) Co., Ltd. Manufacturing, marketing, installation and maintenance

#### Taiwan

Fujitec Taiwan Co., Ltd. Manufacturing, marketing, installation and maintenance

#### Korea

Fujitec Korea Co., Ltd. Manufacturing, marketing, installation and maintenance

#### **Europe and Middle East**

#### Germany

Fujitec Deutschland GmbH Marketing, installation and maintenance

United Kingdom Fujitec UK Ltd. Marketing, installation and maintenance

Saudi Arabia Fujitec Saudi Arabia Co., Ltd.

Marketing, installation and maintenance

#### Egypt

Fujitec Egypt Co., Ltd. Marketing, installation and maintenance

# **Board of Directors**

# Shareholders' Information

President and Chief Executive Officer Takakazu Uchiyama*		Fujitec Co., Ltd.	apan			
Executive Vic			Telephone: +81-74 Facsimile: +81-749			
	Iwataro Sekiguchi*	Date of Establishment	February 9, 1948			
Directors	Masahiko Nogi Yoshio Kitagawa	Paid-in Capital	¥12,533,933,095			
	Hiroshi Nishigaki Yasuo Hanakawa Kazuo Inaba *Representative director	Common Stock	0,000 share ' shares olders: 3,739			
Corporate A	<b>uditors</b> Toshiyuki Matsubara	Major Shareholders		Number of shares held (Thousands)	Share holding ratio (%)	
	Masanobu Nakano Terumichi Saeki		Citigroup Global Markets Inc. - Securities Safekeeping Account 418			
		Uchiyama International	, Limited	10,025	10.69%	
	(As of September 30, 2010)	Fuji Electric Holdings C	o., Ltd.	5,089	5.42%	
		Credit Suisse AG Zuric	h	4,721	5.03%	
		The Master Trust Bank of J	apan, Ltd. (trust account)	4,502	4.80%	
		Resona Bank, Ltd.		4,203	4.48%	
		Japan Trustee Services Ba	ink, Ltd. (trust account 4)	3,127	3.33%	
		Japan Trustee Services Ba	2,474	2.63%		
		Mellon Bank Treaty Clie	2,302	2.45%		
		Mizuho Corporate Ban	k, Ltd.	1,989	2.12%	
		Annual Meeting of Share The annual meeting of normally held in June e	shareholders of the C ach year in Hikone, S			
		Stock Exchange Listings Tokyo and Osaka stock				
		Transfer Agent The Chuo Mitsui Trust a Stock Transfer Agency 33-1, Shiba 3-chome, N Tokyo 105-8574, Japar Business office: The Chuo Mitsui Trust a Osaka Branch Stock Transfer Agency 2-21, Kitahama 2-chom Osaka 541-0041, Japar Telephone: +81-6-6202	Department Minato-ku, and Banking Compan Department ne, Chuo-ku, n			
		Auditors				

#### Auditors

Grant Thornton Taiyo ASG

(As of September 30, 2010)