# Summary of Consolidated Business Results For the Third Quarter Ended December 31, 2017 (Japan GAAP)

February 8, 2018

Company: FUJITEC CO., LTD. Listed on TSE1

Stock Code: 6406 URL: <a href="http://www.fujitec.co.jp">http://www.fujitec.co.jp</a>

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Contact: Yoshiichi Kato, Director, Senior Executive Operating Officer, General Manager of Finance HQ

Expected date of filing of quarterly report: February 13, 2018 Expected starting date of dividend payment: —

Supplementary materials for the quarterly business results: No

(for institutional investors and analysts)

(Amounts less than one million yen are rounded down)

# 1. Consolidated business results for the third quarter ended December 31, 2017 (From April 1, 2017 to December 31, 2017)

### (1) Operating results (cumulative)

(% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent	
3 <sup>rd</sup> Quarter ended	Millions yen	%	Millions yen	%	Millions yen	%	Millions yen	%
December 31, 2017	125,297	2.2	9,131	-14.1	10,234	-7.2	7,504	1.0
December 31, 2016	122,578	-5.3	10,628	-3.2	11,026	-6.0	7,430	2.1

(Note) Comprehensive income — December 31, 2017: 9,037 million yen (—%), December 31, 2016: 4,078 million yen (—%)

	Net income per share	Diluted net income per share		
3 <sup>rd</sup> Quarter ended	Yen	Yen		
December 31, 2017	93.06	92.98		
December 31, 2016	92.29	92.21		

### (2) Financial position

	Total assets	Net assets	Shareholders' equity ratio	
	Millions yen	Millions yen	%	
December 31, 2017	180,301	109,932	54.7	
March 31, 2017	173,007	103,847	53.5	

(Reference) Shareholders' equity — December 31, 2017: 98,589 million yen, March 31, 2017: 92,564 million yen

#### 2. Cash dividends

	Cash dividends per share						
	End of 1 <sup>st</sup> Quarter	End of 2 <sup>nd</sup> Quarter	End of 3 <sup>rd</sup> Quarter	Fiscal year-end	Annual		
For the year ended March 31, 2017	Yen —	Yen 15.00	Yen —	Yen 15.00	Yen 30.00		
For the year ending March 31, 2018		15.00	_				
March 31, 2018 (forecast)				20.00	35.00		

(Note) Revision to the dividend forecasts from the latest announcement: No

Year-end dividend for March 31, 2018 (forecast) includes ordinary dividend of 15.00 yen and 70th anniversary dividend of 5.00 yen.

# 3. Forecasts of consolidated business performance for the fiscal year ending March 31, 2018 (From April 1, 2017 to March 31, 2018)

(% change from the previous corresponding period)

	Net sales		Operating income		Ordinary income		Profit attributable to owners of parent		Net income per share
	Millions yen	%	Millions yen	%	Millions yen	%	Millions yen	%	Yen
For the year ending March 31, 2018	171,000	2.1	10,500	-17.2	11,500	-12.3	8,300	-3.1	102.92

(Note) Revision to the business performance forecasts from the latest announcement: No

#### 4. Others

- (1) Changes in significant subsidiaries during the period: No
- (2) Application of specific accounting procedures for quarterly financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates and retrospective restatement
  - 1) Changes in accounting policies due to revision of accounting standards: No
  - 2) Changes other than the above 1): No
  - 3) Changes in accounting estimates: No
  - 4) Retrospective restatement: No

(4) Number of shares outstanding (common stock)

1) Number of shares outstanding at the end of period (including treasury stock):	December 31, 2017: 93,767,317 shares	March 31, 2017: 93,767,317 shares
2) Number of treasury stock at the end of period:	December 31, 2017: 13,071,099 shares	March 31, 2017: 13,162,003 shares
3) Weighted average number of shares outstanding during period:	3 <sup>rd</sup> quarter ended December 31, 2017: 80,645,232 shares	3 <sup>rd</sup> quarter ended December 31, 2016: 80,518,799 shares

<sup>\*</sup> The number of treasury stock at the end of period includes the following shares held by ESOP Trust Supporting Employee Shareholding Association:

December 31, 2017 364,200 shares March 31, 2017 455,300 shares

#### \* This summary is not subject to audit procedures

#### \* Explanation regarding appropriate use of business forecasts and other special instructions

The forecasts regarding future performance in this report are based on the information currently available to the Company and certain assumptions that the Company deems to be reasonable at the time this report was prepared. The forecasts do not intend to guarantee their materialization. Actual results may differ significantly from the forecasts due to a variety of factors.